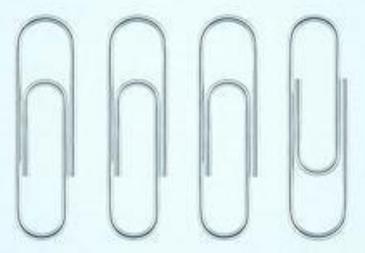


"Corporate Social Responsibility in the EU and Canada: Practices and Opportunities".

2012 Canada-Europe Business Lecture
March 6, 2012
Centre for European Studies
Carleton University

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Chaos. German style.



ANARCHY IN THE UK.



Overview

- What is going on in Europe at the moment?
- What is CSR?
- CSR in comparative perspective
- How to explain the differences?
- CSR practices in Canada and Europe
- CSR opportunities for Canada and Europe
- The future of CSR?



'Eurogeddon' (National Post)









Common misunderstandings

- Institutional heritage of EU politics
 - □ WW II legacies
 - □ Old continent, young democracies
 - ☐ Historical experience of totalitarianism
 - □ Neo corporatism
- Challenges
 - □ Common fiscal policies in the EU
 - □ Democratization of EU institutions
 - □ Adaptation of the welfare state model
 - □ Active immigration policies





Corporate Anights The Company for Clean Capitalism

Rank	Company	Country	Score
1	Novo Nordisk A/S	Denmark	74.37 %
2	Natura Cosmeticos SA	Brazil	67.09 %
3	Statoil ASA	Norway	65.73 %
4	Novozymes A/S	Denmark	64.81 %
5	ASML Holding NV	Netherlands	64.79 %
6	BG Group plc	United Kingdom	79.23 %
7	Vivendi SA	France	63.24 %
8	Umicore SA/NV	Belgium	59.53 %
9	Norsk Hydro ASA	Norway	58.44 %
10	Atlas Copco AB	Sweden	58.29 %
11	Sims Metal Management Ltd.	Australia	54.19 %
12	Koninklijki Philips Electronics NV	Netherlands	53.99 %
13	TeliaSonera AB	Sweden	53.26%
14	Westpac Banking Corp.	Australia	52.94 %
15	Life Technologies Corp.	United States	51.90 %
16	Credit Agricole SA	France	51.55 %
17	Henkel AG & Co. KGaA	Germany	51.35 %
18	Intel Corp.	United States	51.23 %
19	Neste Oil Oyj	Finland	51.12 %
20	Swisscom AG	Switzerland	50.91 %



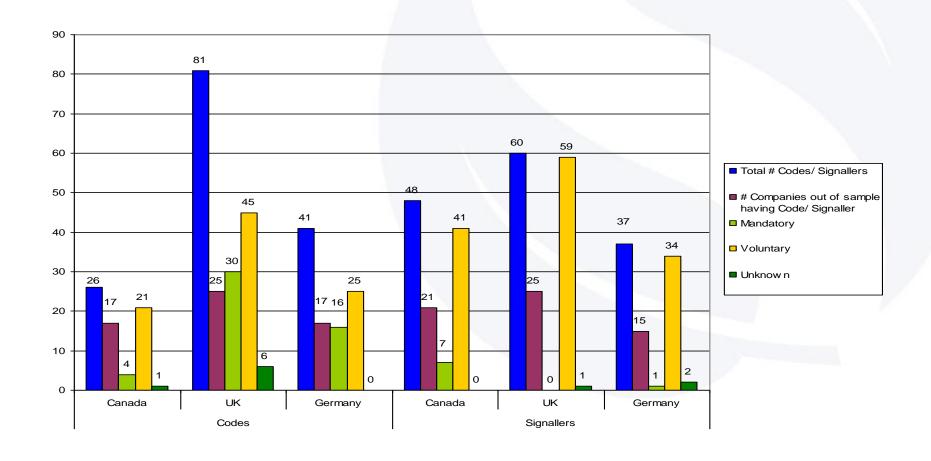
Example climate change

		Canada	Germany
Kyoto protocol: signed and ratified		Yes	Yes
1 '	reduction targets (2008 – period, 1990 as base year)	6%	21% reduction as part of EU collective commitment (taking 75% of the reduction of EU-15)
Kyoto performance (prospective)		30% over target	On target
Policy approach	Early phase (1990- ca. 2005)	Non-compulsory, voluntary approach	 Mandatory regulation Specific carbon reduction targets Eco taxation Regulation on new buildings and bio fuel Aggressive incentives for renewable energy
	Late phase (since ca. 2005)	Federal level: setting of modest, intensity targets, continuation of existing approach Provincial level: (both plan cap and trade), (eco tax) imposed some mandatory regulation	EU wide mandatory regulation with EU emissions trading system (EU-ETS): cap and trade system for CO2

Source: Eberlein, B. and Matten, D. (2009) 'Business Responses to Climate Change Regulation in Canada and Germany – Lessons for Mncs from Emerging Economies', *Journal of Business Ethics*, *86*, *241-255*.



Codes of conduct and in MNCs



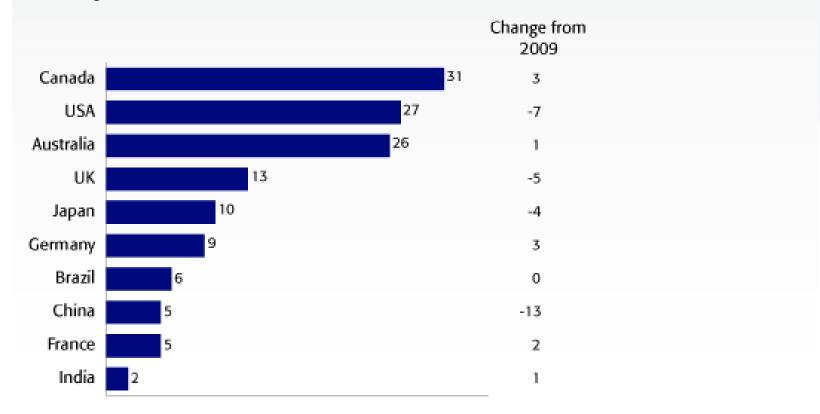
Source: Bondy, K., D. Matten & J. Moon. 2004. 'The Adoption of Voluntary Codes of Conduct in MNCs - A Three Countries Comparative Study' *Business and Society Review*, 109:4, 449-477.



Canadians are not to blame

Ethical Consumerism Funnel

Percentage of Consumers at the End of the Ethical Consumerism Funnel, Selected Countries, 2011



R11W1_funnel_track_ selected

Source: Globescan



What is CSR?

- A field of 'conceptual anarchy'
- New management practice at the Business-Society
 Interface (CSR = Business Ethics = Sustainability = Corporate Citizenship)
- General Characteristics
 - Voluntary
 - Internalizing or managing externalities
 - Multiple stakeholder orientation
 - Alignment of social and economic responsibilities
 - Practices and values
 - Beyond philanthropy



CSR as an US-American concept

- Howard Bowen's book 1953
- More than 50 years of corporate practice in the US (Carroll 1999)
- More than 30 years of tradition in academic research and teaching
- Numerous journals:
 - □ Business and Society (1961)
 - ☐ Business & Society Review (1972)
 - ☐ Journal of Business Ethics (1982)
 - ☐ Business Ethics Quarterly (1991)



CSR in Europe

- 1996: 'CSR in Europe' (*corporate level*)
- 2001: Green Paper by EU Commission (political level);
 - 2006: 'European Alliance for CSR'
- 2002: EABiS (academic level)
- Academic Journals:
 - ☐ 1991: Business Ethics: A European Review (Blackwell)
 - □ 2001: Journal of Corporate Citizenship (Greenleaf)
 - □ 2001: Corporate Governance: the International Journal of Business in Society (Emerald)
 - 2002: Corporate Social Responsibility and Environmental Management (Wiley, previously 'Ecomanagement and Auditing')



CSR in comparative perspective: rights and status of employees

- Working conditions, working time or benefits are dominant topics in the area of CSR in the American context
 - □ US example: since 2004 Starbucks Coffee provides a basic health insurance for all franchisees working more than 20 days/month
- Social security of employees in Europe is typically subject to numerous laws and regulations and embedded in a welfare state approach
 - □ UK: default health insurance through National Health Service (NHS)
 - Germany: membership in health insurance is mandatory;
 employer's contribution to the monthly premium is defined in the law
- Canada more similar to Europe



CSR in comparative perspective: education

- Second most important CSR issue for US companies; no significance for companies NL or F (Maignan & Ralston 2002)
- Corporate donations to education in US in 1998: \$ 3.25bn (+ 3.8bn from foundations such as Ford, Carnegie etc.)
- Most European education systems rely heavily or even exclusively on state money
- Canada similar to US: CAD\$10bn+ in 2007 in cumulative University endowments



CSR as *implicit* element of the institutional framework of corporations

CSR as an *explicit* element of corporate policies

Liberal market economies

National institutions encouraging

- Individualism
- Discretionary agency
- Incentivizing responsive actors
 - Liberalism
 - Network governance
 - Policies providing discretion
 - Isolated actors

Coordinated market economies

National institutions encouraging

- Collectivism
- Systemic/obligatory agency
- Incentivizing programme driven agency
 - Solidarity
 - Partnership governance
 - Policies providing obligations
 - Interlocking/associated actors



CSR practices in Canada and Europe

- Canada
 - Aboriginal issues
 - 'Ethical Oil' debate
 - Global impact of Canadian mining sector
- Europe
 - Corruption
 - Employment
 - Global supply chains
 - Diversity



CSR opportunties for Canada and Europe

- The role of Implicit CSR
 - Healthcare
 - Financial industry
 - Extractive industries
 - Multiculturalism
- The role of explicit CSR
 - Climate change
 - Green technologies
 - Sustainable agriculture&food industries



A future for explicit CSR?

- Shifting responsibilities from government towards business and civil society
- Reasons for the shift
 - □ Globalization
 - □ Institutional failure
 - □ Liberalization and deregulation
- Drivers of corporate social innovation
 - ☐ The market argument
 - □ The citizenship argument
 - ☐ The democracy argument



Thank You!