Modeling Money Demand under the Profit-Sharing Banking Scheme: Evidence on Policy Invariance and Long-Run Stability*

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Abstract

This paper extends the literature on interest-free banking systems by modeling money demand equations for Iran which has followed the profit-sharing scheme since the mid-1980s. Using quarterly data spanning the period 1966-2001, we estimate two alternative demand equations for M1 and profit-sharing deposits. Unlike prior research, this paper focuses on whether the estimated equations are policy invariant in addition of being temporally stable in the short- and long-run. Our empirical results persistently suggest that the two money demand models, and especially the demand for profit-sharing deposits, are structurally stable and policy invariant despite the numerous shocks that have characterized Iran in recent years. These results provide another piece of evidence supportive of the merit of the interest-free banking system, and suggest that profit-sharing monetary aggregates represent a credible instrument for monetary policy-making in Iran.

Keywords: Interest-free banking system, Profit-sharing deposits, Policy-invariance, Super-exogeneity, Long-run stability, Central Bank of Iran

JEL Codes: E41, E52

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1. Introduction

The Islamic concept of profit-sharing, as opposed to the alternative more common concept of predetermined (fixed) interest rates, has gained a great deal of popularity since the early 1980s. Recent data reveal that there are at least 180 Islamic banks and some 120 Islamic non-bank financial institutions operating in different parts of the world, with total assets approaching \$200 billion and whose core business is fast growing at an annual rate of about 10% in recent years [Hassoune (2002)]. While most of these Islamic financial institutions exist in Muslim countries, many of these institutions operate in countries like Australia, Canada, France, Germany, Switzerland, the United Kingdom, and the United States. Moreover, major traditional banks like the Citibank have begun offering interest-free financial services to their clients.

Such remarkable growth and popularity of Islamic banks has also witnessed an equally impressive volume of research on the nature and structure of these banks and on their efficiency relative to the more traditional interest-based banks¹ However, with a few exceptions, all prior research on the merit of Islamic banks is essentially theoretical, void of any empirical substantiation of the issues involved. Among the notable exceptions are Darrat (1988) who examines the case of Islamic banking using data from Tunisia, Yousefi *et al.* (1997) and Darrat (2000) who study the experience of Iran, and more recently Darrat (2002) on the case of Islamic banking in Iran and Pakistan. The main objective of these empirical studies was to investigate whether the elimination (or,

in the case of Tunisia, only a hypothetical elimination) of interest-based transactions from the banking system hampers the macroeconomic performance or the policy-making process in these countries. Generally, results from these studies suggest exactly the opposite; that is, the move to an interest-free banking system proves to be beneficial both for economic as well as for policy reasons.

This paper extends the empirical literature by focusing on the empirical nature of the demand function for various monetary aggregates in the context of an interest-free, profit-sharing banking system. The estimation of a well-behaving aggregate money demand function is required by almost all theories of macroeconomic activities and particularly to the smooth operation of an effective monetary policy. As Hoffman *et al.* (1995) argue, the importance of a well-behaving money demand function is a basic tenant not only for the monetarist theory [Friedman (1956)], but also in New Classical models [Sargent and Wallace (1975)], in some Neo-Keynesian models [Mankiw (1991)], and in empirical models of real business cycles [King *et al.* (1991)].

Our empirical analysis on Iranian money demand departs from previous research in this area in at least two important respects. First, we formally estimate short-run *and* long-run money demand equations, with special emphasis on the underlying cointegrating relations and on the stability of the estimated long-run money demand equation.

Second, previous studies in this area focus on whether the estimated money demand equations are temporally stable, but overlook the additional important requirement that the estimated equations be policy invariant as well. As Lucas (1976)

¹ See, for example, Bashir (1983), Khan (1986), Khan and Mirakhor (1990), Chapra (1992), and

points out in his famous critique, temporal stability and policy invariance are distinctly different. Estimated parameters of a given money demand equation may remain constant over time, but the parameters could still vary in response to a policy regime change or other exogenous shocks in the economy. If asset holders are forward looking, then any change in policy regime would alter the agents' behavior which will then undermine policy effectiveness. Therefore, estimated models should be tested for policy-invariance prior to using them for policy analysis [Lucas (1976)]. In contrast to the forward-looking behavior underlying policy-invariance, the more common concept of parameter stability is predicated on backward-looking behavior. While a few studies [e.g., Favero and Hendry (1992) and Engle and Hendry (1993)] examine this issue for developed countries, research on policy invariance of money demand in developing countries is scant, and in the case of interest-free or profit-sharing money demand is virtually non-existent.

The data we use on Iran are quarterly observations spanning the period 1966:I - 2001:IV. Compared to almost all Muslim countries, Iran provides an interesting case since the prohibition of interest-based financial dealings is perhaps most closely and consistently practiced in Iran, and for a relatively long time (since the mid-1980's). Moreover, Iran has also undergone several changes in policy regimes and numerous exogenous shocks during the estimation period which makes Iran an almost ideal case to test whether its money demand equations have endured all such shocks and regime changes. All data come from the *CD-Rom* of the *International Financial Statistics*. Except for income (GDP), all variables used in the models are readily available on

quarterly basis. We use the interpolation technique due to Diz (1970) to derive the quarterly observations of GDP from the corresponding annual figures.

The rest of the paper is organized as follows. Section 2 formulates the short- and long-run money demand models and reports the empirical results. Section 3 focuses on results from the policy-invariance and stability tests. Section 4 provides concluding remarks and outlines key policy implications.

2. Open-Economy Money Demand Without Fixed Interest Rates

2.1. Model Specifications

On March 21, 1984, the Iranian government started implementing tight restrictions on the payment of fixed interest rate on most financial transactions in the country. In the case of private banks and non-bank credit institutions, the Central Bank banned any fixed rate of interest on both the asset and liability sides of these institutions, allowing them to bear market-based profit rates. However, for public (government-owned) banks, the monetary authorities imposed a minimum "profit" rate for depositors to ensure the attractiveness of bank deposits. Various reports of the Central Bank of Iran suggest that the minimum rates from 1984 until 2001 were as follows: short-term 8%; special short-term 10%; one-year 14%; two-year 15%; three-year 16% and five-year 18.5%. However, since May 2001, these minimum rates have been lowered to: short-term 7%, one-year 13% and five-year 17%. With an annual inflation rate running at about 35% in Iran, one apparent purpose of these minimum profit rates is to mitigate the erosion in the value of financial obligations resulting from such high inflation rates.

Consider an economy with a single consumer, representing a large number of identical consumers. The consumer maximizes the following utility function:

$$E \{ \sum_{t=0}^{\infty} \beta^{t} U(c_{t}, c *_{t}, S_{t}) \},$$
(1)

where c_t and c_t^* are single, non-storable, real domestic and foreign consumption goods, respectively. S_t is the flow of services per unit of time derived from the holdings of domestic and foreign real cash balances, E is the expectation operator, and $0 < \beta < 1$. The utility function is assumed to be increasing in all its arguments, strictly concave and continuously differentiable. The demand for monetary services will always be positive if we assume $\lim_{s\to 0} U_s(c, c^*, S) = \infty$, for all c and c*, where $U_s = \partial U(c, c^*, S)/\partial s$. Assume the flow of services derived from the holding of real cash balances is a function of both domestic and foreign stocks of real cash balances. Assume also that the U.S. dollar represents foreign currency and that, following Stockman (1980), Lucas (1982), Guidotti (1993) and Hueng (1999), purchases of domestic and foreign goods are made with domestic and foreign currencies, respectively. Specifically,

$$S_t = S(m_t, m^*_t) \tag{2}$$

where m is domestic real money (M/p), and m* is foreign real money (M*/p*). Furthermore, assume $S_m = \partial S(m, m^*)/\partial m > 0$, and $S_{m^*} = \partial S(m, m^*)/\partial m^* > 0$.

The consumer maximizes (1) subject to the following budget constraint:

$$\tau_{t} + y_{t} + (1 + \pi_{t})^{-1} m_{t-1} + q_{t} (1 + \pi^{*}_{t})^{-1} m^{*}_{t-1} + (1 + \pi_{t})^{-1} (1 + r_{t}) d_{t-1} + q_{t} (1 + \pi^{*}_{t})^{-1} (1 + r^{*}_{t-1}) d^{*}_{t-1} = c_{t} + q_{t} c_{t}^{*} + m_{t} + q_{t} m_{t}^{*} + d_{t} + q_{t} d_{t}^{*}$$
(3)

where τ_t is the real value of any lump-sum taxes/transfers which the consumer pays/receives, q_t is the real exchange rate, defined as $e_t p_t^*/p_t$, e_t is the nominal market (non-official) exchange rate (domestic price of foreign currency), p_t^* and p_t are the foreign and domestic price levels of foreign and domestic goods, respectively, y_t is the current real endowment (income) received by the individual, m^*_{t-1} is foreign real money holdings at the start of the period, d_t is the one-period real domestic term deposit which is expected, conditional on current information I_t, to pay the rate of profit of $E(r_{t+1} | I_t) = r_t^e$, and d_t^* is the real foreign one-period time (non-checking) deposits which pays a predetermined risk-free interest rate r_t^* . Assume further that d_t and d_t^* are the only two storable assets.

The above model is standard with the exception that the rate of return on the one-period asset is not predetermined as commonly assumed. Define $U_c = \partial U(c, c^*, m, m^*)/\partial c$, $U_{c^*} = \partial U(c, c^*, m, m^*)/\partial c^*$, $U_s = \partial U(c, c^*, m, m^*)/\partial S$, and λ_t = the marginal utility of wealth at time t. Substituting S_t from (2) into (1), and then maximizing the resulting preferences with respect to m, c, m^{*}, c^{*}, d and d^{*}, subject to budget constraint (3) will yield the first-order conditions:

$$U_{ct} + \lambda_t = 0 \tag{4}$$

$$U_{c^{*t}} + \lambda_t q_t = 0 \tag{5}$$

$$U_{st} S_{mt} + \lambda_t - \beta \lambda_{t+1}^e (1 + \pi_{t+1}^e)^{-1} = 0$$
(6)

$$U_{st} S_{m^{*}t} + \lambda_t q_t - \beta \lambda_{t+1}^{e} q_{t+1}^{e} (1 + \pi^{*e}_{t+1})^{-1} = 0$$
(7)

$$\lambda_{t} - \beta \lambda_{t+1}^{e} \left(1 + r_{t+1}^{e}\right) \left(1 + \pi_{t+1}^{e}\right)^{-1} = 0$$
(8)

$$\lambda_t q_t - \beta \lambda_{t+1}^e q_{t+1}^e (1 + r_t^*) (1 + \pi_{t+1}^{*e})^{-1} = 0.$$
(9)

Note that $x_{t+1}^e = E(x_{t+1} | I_t)$ is the conditional expectations of x_{t+1} , given current information I_t. From (4) and (5) we can write:

$$U_{ct}/U_{c^*t} = 1/q_t.$$
 (10)

Equation (10) indicates that the marginal rate of substitution between domestic and foreign goods is equal to their relative price. Solving (5), (7) and (9) yields:

$$U_{c^{*}t} (1 + r^{*}_{t})^{-1} + U_{st} S_{m^{*}t} = U_{c^{*}t}.$$
(11)

Equation (11) implies that the expected marginal benefit of adding to foreign currency holdings at time t must equal the marginal utility from consuming foreign goods at time t. Note that the holdings of foreign currency directly yield utility through its services (U_{st} S_{m^*t}). Furthermore, from (9) we have $U_{e^*t} = \beta \lambda_{t+1}^e q_{t+1}^e (1 + r^*_t) (1 + \pi^{*e}_{t+1})^{-1}$ which implies that real foreign currency invested in foreign deposits is expected to have a value of $\beta \lambda_{t+1}^e q_{t+1}^e (1+r^*_t)(1+\pi^{*e}_{t+1})^{-1}$. Consequently, total marginal benefit of money at time t is $U_{e^*t} (1 + r^*_t)^{-1} + U_{st} S_{m^*t}$.

Similarly, from (4), (6) and (8), we have:

$$U_{ct} (1 + r_{t}^{e})^{-1} + U_{st} S_{mt} = U_{ct}$$
(12)

Equation (12) implies that the expected marginal benefit from adding to domestic currency holdings at time t must equal the marginal utility of consuming domestic goods at time t. To construct a parametric example of equation (12), substitute equation (2) into (1) and assume the resulting indirect utility has an instantaneous function as:

$$U(c_t, c_{t}^*, m_t, m_t^*) = (1 - \sigma)^{-1} [c^{\alpha l}_{t} c^{*\alpha l}_{t} m^{\eta l}_{t} m^{*\eta l}_{t}]^{1 - \sigma}, \qquad (13)$$

where σ , α_1 , α_2 , η_1 and η_2 are positive parameters. The demand for domestic real balances, using equations (12) and (13) will be:

$$\mathbf{m}_{t} = (\eta_{1}\mathbf{c}_{t}) \, / \, \alpha_{1} \, \mathbf{r}^{e}_{t+1} \, (1 + \mathbf{r}^{e}_{t+1})^{-1} \tag{14}$$

From (14) we have $m_{ct} = \partial m_t / \partial c_t > 0$ and $m_{ret+1} = \partial m_t / \partial r^e_{t+1} < 0$. Equation (14) can be rewritten as:

$$\log (m_t) = \log(\eta_1) + \log(c_t) - \log(\alpha_1) - \log[r^e_{t+1} (1 + r^e_{t+1})^{-1}]$$
(15)

Let domestic real consumption (c_t) be some constant proportion (ω) of domestic real income (y_t). Furthermore, assume the current relevant information for estimating

 r^{e}_{t+1} includes current inflation rate (π_{t}), foreign interest rate (r^{*}_{t}), and real exchange rate (q_{t}). We can state:

$$\log \left[r^{e}_{t+1} \left(1 + r^{e}_{t+1} \right)^{-1} \right] = \theta_2 \, \pi_t + \theta_3 \, r^*_t + \theta_4 \, \log \left(q_t \right) + u_t, \tag{16}$$

where θ 's are constant coefficients and $\theta_2 > 0$, $\theta_3 \ge 0$, $\theta_4 \ge 0$, and u_t is a white noise disturbance term with zero mean. In the case of Iran, $\theta_2 \ge 0$ since the Central Bank guarantees a minimum profit rate for non-checking accounts as an inducement for bank customers in a highly inflationary environment.

In an Islamic system, the majority of economic agents do not formulate their expectations on the basis of a predetermined rate of interest, r*. Consequently, we assume $\theta_3 \ge 0$. However, r* may still be a driving force in forming expectations of the future rate of profit through arbitrage activities on the part asset holders that are not strictly adhering to the Islamic prohibition of usury. Under this situation, the sign of θ_3 may be indeterminate. For θ_4 , a higher real exchange rate should reduce the demand for imports and increase the demand for exports, leading to a higher profit at least over the long-run, i.e., $\theta_4>0$. However, the demand for imports over the short-run is inelastic, thus, θ_4 could be negative over the short run. Substituting both $c_t=\omega y_t$ and (16) into (15) yields our final m1 demand equation:

$$\log m_{1_{t}} = \beta_{0} + \beta_{1} \log y_{t} + \beta_{2} \pi_{t} + \beta_{3} r^{*}_{t} + \beta_{4} \log q_{t} + u_{t},$$
(17)

where $\beta_0 = \log(\eta_1) - \log(\alpha_1)$, and $\beta_1 = \log(\omega)$, $\beta_2 = -\theta_2$, $\beta_3 = \theta_3$, $\beta_4 = \pm \theta_4$. Furthermore, log m is the log of real narrow money stock (defined as currency plus interest-free demand deposits); log y is the log of real GDP; π is the CPI inflation rate, r* is the London interbank offer rate, log q is the log of real exchange rate, where foreign price is the United States CPI index and the domestic price is Iran's CPI index; u, as before, is a disturbance term assumed to be white noise with zero mean; and the β s are the parameters to be estimated. A priori, the underlying theory predicts $\beta_1 > 0$, $\beta_2 < 0$, $\beta_3 \le 0$ and $\beta_4 < 0$ over the long term; and $\beta_4 > 0$ over the short term.

We now turn attention to deriving an estimable equation for the demand for real profit-sharing monetary aggregate (d_t). From equations (10) and (13), we have:

$$\mathbf{c^*}_t = \alpha_2 \, \mathbf{c}_t \, / \, \mathbf{q}_t \, \alpha_{1.} \tag{18}$$

Using equations (10), (11), (13) and (18), we can write:

$$m_{t}^{*} = (\eta_{2} c_{t}) \alpha_{1} q_{t} r_{t}^{*} (1 + r_{t}^{*})^{-1}$$
(19)

Assume $\tau_t=0$ and $d_t^*=v_0 r_t^{*v_1} y_t^{v_2}$, where v's are constant parameters. Substituting $c_t(=\omega y_t)$, $\tau_t(=0)$, $d_t^*(=v_0 r_t^{*v_1} y_t^{v_2})$, along with equations (14), (18) and (19), into budget line (3), we can derive:

$$d_{t-1} = \frac{X_t}{R_t},\tag{20}$$

where $R_t = \frac{(1+r_t)}{(1+\pi_t)}$ is the real profit rate and $X_t = \omega y_t + q_t \eta_1 \alpha_2 \omega y_{t/} \alpha_1 + (\eta_1 \omega y_t) / \alpha_1 r^e_{t+1}$ $(1 + r^e_{t+1})^{-1} + q_t (\eta_2 \omega y_t) / \alpha_1 r^*_t (1 + r^*_t)^{-1} + d_t + q_t v_0 r^*_t v^1 y_t^{v2} - y_t - (1 + \pi_t)^{-1} (\eta_1 \omega y_{t-1}) / \alpha_1 r^e_t$ $(1 + r^e_t)^{-1} - q_t (1 + \pi^*_t)^{-1} (\eta_2 \omega y_{t-1}) / \alpha_1 r^*_{t-1} (1 + r^*_{t-1})^{-1} - q_t (1 + \pi^*_t)^{-1} (1 + r^*_{t-1}) v_0 r^*_{t-1} v^1 y_{t-1}^{v2}$. From equation (20), we can get $d_t = \frac{X_{t+1}}{R_{t+1}}$, $d_{t+1} = \frac{X_{t+2}}{R_{t+2}}$, $d_{t+2} = \frac{X_{t+3}}{R_{t+3}}$ and so on.

Substitute $d_{t+1}(=\frac{X_{t+2}}{R_{t+2}})$ into $d_t(=\frac{X_{t+1}}{R_{t+1}})$ to eliminate d_{t+1} . By successive eliminations of

this type, we can finally arrive at an equation for d_t as a function of current and expected future values of y, q, R, π^* and r^{*}, provided the transversally condition is satisfied. Note that the present value of d_t approaches zero as t $\rightarrow \infty$. From d_t = $\frac{X_{t+1}}{R_{t+1}}$, it can be easily shown that $\partial d_t / \partial y_t > 0$, $\partial d_t / \partial r_t < 0$, $\partial d_t / \partial r^*_t$, <0 and $\partial d_t / \partial \pi^*_t$, >0. The sign of $\partial d_t / \partial q_t$ is indeterminate. As before, we assume investors use currently available information on these variables to forecast their future values.

The final demand equation for profit-sharing deposits takes the following form:

$$\log qm_{t} = \gamma_{0} + \gamma_{1} \log y_{t} + \gamma_{2} \pi_{t} + \gamma_{3} \pi^{*}_{t} + \gamma_{4} r^{*}_{t} + \gamma_{5} \log q_{t} + u_{t}, \qquad (21)$$

where γ 's are the parameters, and qm denotes d. As it was shown above, $\gamma_1 > 0$, $\gamma_2 < 0$, $\gamma_3 > 0$, $\gamma_4 < 0$, and $\gamma_5 =$ indeterminate. Note that π^* is the U. S. inflation rate as a proxy for foreign inflation, and r* is the London interbank (LIBOR) rate to represent foreign interest rates.

According to the underlying theory, under a strict prohibition of fixed interest rates in the economy, the profit-sharing rate and the expected inflation rate (rather than the interest rate) are the correct opportunity costs of holding money. Note also that in most other developing countries, fixed interest rates are allowed though governments in these countries closely control them. In the case of Iran, anti-usury laws of 1984 banned fixed interest rates and authorities control the level of credits.

Our proposed money demand model (21) is unique for it derives the expected rate of profit in the banking system as a key opportunity cost for holding money. Bashir (2002) recently outlines a model with some similar features, but his model is a closedeconomy variant. Our model is also different from those Caganian-based models including Tallman *et al.* (2003) and Nagayasu (2003) since we allow for both domestic and foreign inflation in determining money holdings. We finally note that, unlike the short-run money demand equations estimated in Darrat (1988) and Yousefi *et al.* (1997), the general money demand equation (17) represents a long-run model of money demand since it excludes any lagged adjustments from the model (lagged values of the dependent or independent variables do not appear as regressors). Long-run money demand equations similar to model (17) are proposed by Stock and Watson (1993) and Muscatelli and Spinelli (2000), among others. Having established our theoretical demand for money models, we will investigate their empirical validity, and test their stability and policy-invariant properties.

An important estimation issue for model (17) or (21) is the appropriate functional form. As popularized by the seminal work on U. S. money demand by Goldfeld (1973), most early empirical studies of money demand for developed and developing countries typically use the log-level form for all variables in the model. However, econometricians like Granger and Newoblod (1974), Phillips (1986) and Stock and Watson (1989) have shown that log-level variables are likely non-stationary and could produce spurious regression results (having exaggerated R-squares) as well as incorrect inferences (standard t- and F-tests having nonstandard distributions). Therefore, it has become extremely important to test for the presence of unit roots in the series prior to estimating the model to determine whether any of the variables requires differencing to remove non-stationarity.

2.2. Data and Cointegration Test Results

We subject our theoretical models to empirical testing on the basis of quarterly data from Iran over the period 1966Q1-2001Q4. The source of data is *International Financial Statistics CD-ROM*, of the International Monetary Fund². Table (1) provides

² There are some missing observations in some earlier years, which are filled from the series used by Yousefi *et al.* (1997). The missing observations are: for M1 series, from the second quarter of 1984 to the first quarter (inclusive) of 1986; for Consumer Price Index, from the third quarter of 1986 to the second quarter (inclusive) of 1988, and finally, for quasi-money (interest-bearing time and saving deposits), the last quarter of 1978 and 1984 as well as from the second quarter of 1985 to the first quarter (inclusive) of 1986.

data description and summary statistics. Table (2) reports results from the Augmented Dickey-Fuller and the Phillips-Perron tests of unit roots. As these results indicate, all variables, except for the inflation and real exchange rates, are non-stationary in levels, but they achieve stationarity when converted to first-differences.

Tables 1 and 2 about Here

Since the model contains at least two variables that are integrated of degree one, our next step is to investigate if cointegration exists among the variables. While nonstationary variables tend to wander extensively over time, a group of these variables may have the property that a particular combination of them would keep the group bonded together and prevent them from drifting too far apart. Under this situation, these variables are said to be cointegrated or possess a long-run (equilibrium) relationship. Therefore, we examine if there is a reliable long-run relationship linking the demand for alternative monetary aggregates (M1 and profit-sharing deposits) with their determinants according to our models (17) and (21). If a cointegrating relation exists, then short-term departures from this equilibrium should be gradually eliminated over time.

To examine if at least one cointegration relationship exists between each of the monetary aggregates and their determinants in Iran, conditional on the exogenous foreign interest rate and foreign inflation rate, we use the Johansen and Juselius (1991) efficient test. Unlike the common two-step test of Engle and Granger (1987), the Johansen and Juselius approach is capable of identifying multiple cointegrating vectors when the model includes three or more variables. However, like most time-series tests, the Johansen Juselius test is sensitive to the presence of serial correlation. Therefore, we use the

Lagrange Multiplier (LM) testing procedure to ensure that the lag profiles used are sufficiently long to yield white-noise residuals. We also adjust the resulting test statistics to correct potential biases due to the use of a finite sample [see Cheung and Lai (1993)].

Table (3) reports the result obtained from λ_{max} and trace tests using a lag length of

Table 3 about Here

four quarters for equation (17). This lag profile appears adequate as it eliminates autocorrelation according to diagnostic tests reported in the table. The only non-congruency is non-normality. However, Johansen (1995a) shows that departures from normality are not alarming in cointegration tests. The λ_{max} test rejects r = 0 at the 5% level, while $r \le 1$ is not rejected, implying that r=1. According to the trace test, we reject the null hypothesis of $r \le 1$ at the 5% level, while we cannot reject the null hypothesis of $r \le 2$, implying that r=2. To further investigate the number of cointegrating ranks, we estimate eigenvalues of the companion matrix. We find that all roots are either equal to or less than one. The two largest roots are 0. 0.9729 ≈ 1 , followed by a complex pair of roots with modulus $0.8623 \neq 1$, implying two unit roots. Since the number of common stochastic trends in the model should correspond to the number of unit roots equal or close to unity in the companion matrix³, we may conclude, as the trace test did, that is, r=2.

2.3. Estimates of Long-Run Money Demand Equations

 $^{^{3}}$ Note that since the foreign interest rate is exogenous, there are only four endogenous variables in equation (17).

As Granger's (1986) Representation Theorem suggests, the presence of cointegration among the variables implies that the dynamics of the system can be expressed by error correction models (ECM). Under multiple cointegrating relationships, the estimated cointegrating vectors should be identified. In other words, for the estimated coefficients of cointegrating equations to be economically meaningful, identifying restrictions must be imposed to ensure the uniqueness of these coefficients. Following Johansen (1995b) and Kia (2003), we test for the existence of possible economic hypotheses underlying the cointegrating vectors. Thus, we test for the presence of a cointegrating relation between inflation and real exchange rates. That is, we test if the following long-run relationship exists:

$$\pi_{t} = \chi_{0} + \chi_{1} \log q_{t} + U_{t}, \qquad (22)$$

where χ 's are constant coefficients. For a given foreign price, a higher nominal exchange rate makes imports more expensive, which will then push domestic prices higher. However, a higher nominal exchange rate will also make foreign prices of exports lower, resulting in higher demands for exports. Higher demands for exports will exert pressures on domestic resources, resulting in further upward pressures on domestic prices. These considerations suggest χ_1 >0.

Under the above restriction, the system is overidentified, though the rank condition is not satisfied. To guarantee the rank condition, we impose a zero restriction on the constant of equation (17). These restrictions ensure generic, empirical and economic identifications [see Johansen and Juselius (1991)].

Equation (23) below reports the estimated inflation equation and the restricted long-run demand for M1, where the figures in parentheses beneath the estimated parameters are standard errors:

$$\pi_t = -9198.56 + 707.43 \log q_t$$
(23)
(1135.81) (134.48)

All coefficients are statistically significant and have the a priori correct signs. Based on a chi-squared test, we cannot reject the hypothesized long-run inflation equation and that the rank condition is satisfied (the associated chi-squared statistic = 3.78, with a p-value of 0.15).

Equation (24) reports the restricted long-run demand for real M1 equation:

$$\log m_{t}^{1} = 1.61 \log y_{t} - 0.04 \pi_{t} - 0.04 r^{*}_{t} - 0.57 \log q_{t}$$
(24)
(0.18) (0.01) (0.03) (0.15)

Again, all estimated long-run coefficients have the a priori correct signs and, except for the coefficient of foreign interest rate, all are statistically significant. Note that the coefficient on the predetermined foreign interest rate is not significant as it should be in an economy driven by the Islamic prohibition of fixed interest rates.

Since results from the Johansen-Juseluis test are known to be sensitive to lag lengths, it appears prudent to examine results from an alternative but reasonable (with white-noise residuals) lag length. Table (4) reports the results from 6 quarterly lags⁴. According to the results, the λ_{max} test rejects r = 0 at the 5% level, while we cannot reject

Table 4 about Here

⁴ Note that since foreign interest and inflation rates are exogenous, there are only four endogenous variables in system (21).

r≤1, implying that r=1. On the other hand, the trace test rejects the null hypothesis of r≤1 at the 5% level, but cannot reject the null hypothesis of r ≤2, implying that r=2. However, in the estimated eigenvalues of the companion matrix, all roots are either equal to unity or inside the unit disc, and the largest root is 0.9817 ≈ 1, followed by a complex root with modulus 0.9444 \neq 1, all of which implies only one root. Thus, we may conclude that r=1 as suggested by the λ_{max} test.

We report below the estimated long-run demand for real profit-sharing monetary aggregate (qm), where the figures in brackets beneath the estimates are the corresponding p-values for chi-squared exclusion tests:

 $\log qm_t = -0.97 + 0.64 \log y_t - 0.11 \pi_t + 0.57 \pi^*_t + 0.43 r^*_t + 0.63 \log q_t, \quad (25)$ [0.90] [0.60] [0.00] [0.00] [0.00] [0.24]

The estimated coefficient on real income has the correct positive sign, but is statistically insignificant. All other coefficients also have the correct theoretical signs and, except for the constant and the coefficient of the real exchange rate, are all statistically significant, including the coefficient on foreign interest rates.

Two features of these results are surprising. The estimated coefficient of real income fails to achieve statistical significance, and the estimated coefficient of foreign (LIBOR) interest rate proves significant. The latter finding is particularly puzzling since an increasing portion of these profit-sharing deposits is beneficence loans (*garz-ol-hassan*) that should not respond to any material yield.⁵ One possible explanation of these

⁵ The portion of these good loans in profit-sharing monetary aggregate has increased from 11% in March 1995 to almost 17% in March 2001. The data are obtained from various reports of the Central Bank of Iran. Note that banks in Iran do not pay any profit on *garz-ol-hassan* deposits since they are obliged to use these funds in the form of interest-free loans to individuals. However, private conversations suggest that public banks in Iran, which represent the majority of

results is that, with non-stationary variables, the calculated chi-squared statistics are not very reliable.⁶

2.3. Estimates of Short-Run Money Demand Equations – Conditional Models

As mentioned earlier, our evidence for significant cointegrating relations clears the way for specifying dynamic error-correction models (ECMs). To the model containing stationary variables, we add the residuals (lagged once) obtained from the underlying cointegrating equation, where these lagged residuals are called the errorcorrection term (EC). The estimated coefficient on this EC term reflects the process and the speed by which money holdings adjust in the short-run to its long-run position.

Tables (5) and (6) assemble the results we obtained from estimating ECMs for M1

Tables 5 and 6 about Here

and the profit-sharing deposits, respectively. In estimating ECMs, several concerns should be discussed. First, to avoid biased results, we allow for a rich lead-lag profile of three years (12 quarters) in the estimated ECMs for the two alternative monetary aggregates. Second, having too many coefficients can also lead to inefficient estimates. To guard against this problem and to ensure parsimonious estimations, we select the final ECMs on the basis of Hendry's General-to-Specific approach.

banks in the country, offer about 1-3% yield on *garz-ol-hassan* deposits, although no official documentation can be obtained for these rates.

⁶ As the number of observations increases, the mean of a non-stationary variable approaches its true value and the distribution of, say, $((E(x_t) - x_t) / \sqrt{n})$, for x=log y, r* and log q quickly approaches normality. However, the variance of the estimator may also quickly explode as n→∞. Thus, even with very large samples, the standard central limit theorem may not apply.

Third, it should be noted that error-correction term (EC) is a generated regressor and, as such, its estimated t-statistic should be interpreted with caution [Pagan (1984, 1986)]. To cope with this problem, we follow Pagan and use the instrumental variable estimation technique, where the instruments are the first, fourth, and fifth lagged values of the EC term for the M1 equation; and the first, third, and fourth lag values of the EC term for the profit-sharing deposits equation. Finally, there is also the possibility of nonlinear EC terms [Hendry and Ericsson (1991)]. We test for all possible kinds of nonlinear specifications including squared, cubed and fourth powered of the equilibrium errors (with statistically significant coefficients), as well as the products of those significant equilibrium errors. The results reject non-linearity in both equations, but it appears that adjustment is somewhat slower (two quarters) in the case of M1 equation. Moreover, the error-correction term resulting from deviations from the long-run equilibrium relationship (23) proves insignificant and so is dropped from the corresponding EC model.

As results reported in Tables (5) and (6) indicate, the diagnostic tests evince no specification problems in the estimated equations. The Hansen (1992) individual test also suggests that all of the coefficients are stable, and the Hansen (1992) joint stability test could not reject the null of joint stability of the coefficients together with the estimated associated variance in both equations. While this stability verdict applies to both equations, the degree to which the demand for profit-sharing deposits is stable appears particularly strong.

The results reported in Tables (5) and (6) accord well with our theoretical priors. As is expected in an Islamic economy, the foreign interest rate fails to achieve statistical

significance in both demand equations, and is accordingly dropped out. Also consistent with our findings from the Johansen and Juselius (1991) test of cointegration [reported in Tables (3) and (4)], the coefficient on the EC term in both money demand equations are negative (error correcting) and proved statistically significant.

Of course, the existence of a credible ECM for the demand for money does not necessarily ensure that model adjustments occur only for past equilibrium errors (backward-looking behavior). These adjustments may also occur due to changes in the economic agents' forecasts of future real income, the inflation rate, profit rate and/or monetary policy moves (forward-looking behavior). Under the latter adjustment scenario, the estimated ECM becomes susceptible to exogenous shocks from the forward-looking behavior of asset holders. This lack of invariance will characterize the estimated model if one or more of the variables fail to be super-exogenous in the sense of Engle *et al.* (1983) and Engle and Hendry (1993). In such a case, monetary policy becomes ineffective since the estimated ECM parameters will vary with any change in the policy regime and/or other exogenous shocks. We turn next to addressing this key requirement of the estimated money demand equations in Iran.

3. Test Results for Super-Exogeneity and Long-Run Stability

After identifying statistically adequate long-run demand equations for M1 and profit-sharing deposits, our focus next is on whether these estimated money demand equations can be regarded as reliable tools for policy analysis. That is, we test if the estimated money demand equations are invariant to policy changes and other exogenous shocks, and we do that by testing if the variables in the money demand equations are super-exogenous.

3.1. Estimating Marginal Models

As it was shown in the process of estimating the two ECMs in the previous section, the only contemporaneous variables remaining in the final specifications in the M1 and profit-sharing deposits equations are the inflation and real exchange rates in the M1 model and the inflation rate in the profit-sharing model. For the estimated ECMs to be policy invariant, these contemporaneous variables must be super-exogenous. Testing super-exogeneity of these variables in turn requires the estimation of marginal models for these variables against the backdrop of several possible regime changes.

We consider six major regime changes that have characterized modern Iran. They are: (i) the revolution of April 1979; (ii) the Islamization of the banking system that began in March 1984, (iii) the Iran-Iraq war over the period 1980-1988, (iv) the unification of official and market-determined foreign exchange rates since late March 1993, (v) the introduction of inflation targeting by the Central Bank over the period March 1995 through March 1998, and (vi) the introduction of the first privately owned financial institution in September 1997. Accordingly, we use the following dummy variables to represent these potential policy regime shifts and exogenous shocks: Rev = 1 from 1979: II- 2001: IV, and = 0, otherwise,

Zero = 1 from 1984: I- 2001: IV, and = 0, otherwise,

War = 1 from 1980: IV-1988: III, and = 0, otherwise,

Ue = 1 from 1993: I, and = 0, otherwise,

Inflation = 1 from 1995: II-1998: I, and = 0, otherwise, and

Private = 1 from 1997: III-2001: IV, and = 0, otherwise.

Tables (7) and (8) report the final empirical results from the marginal model for the inflation and real exchange rates, respectively.

Tables 7 and 8 about Here

The various diagnostic tests generally suggest that the estimated model for each of these variables is adequate and evinces no major violations of key assumptions. The main exception is perhaps non-normality in the estimation of real exchange rates, which is a common problem in most marginal models [see Hurn and Muscatelli (1992), and Metin (1998)]. As the significance of the dummy coefficients reveals, there is strong evidence for a structural break due to the introduction of the Islamic banking system in the estimated marginal model of inflation, and there is a significant break due to the Iraq-Iran war in the estimated exchange rate model. Note that the instability of marginal models relates to the concept of super-exogeneity, which implies that the parameters of the associated conditional models remain stable, but only if economic agents are not forward-looking.

3.2. Super-Exogeneity Test Results

We examine below if the contemporaneous variables in the two estimated money demand equations are super-exogenous as required by the policy invariance hypothesis. Letting Z_t represent the contemporaneous stationary (first-difference) inflation rate or the growth of real exchange rate. Following Engle *et al.* (1983), Engle and Hendry (1993) and Psaradakis and Sola (1996), we can write the relationship between the demand for various monetary aggregates X_t (= Δlm_t or Δlq_t) and Z_t as:

$$X_{t} = \alpha_{0} + \psi_{0} Z_{t} + (\delta_{0} - \psi_{0}) (Z_{t} - \eta^{Z}_{t}) + \delta_{1} \sigma_{t}^{ZZ} (Z_{t} - \eta^{Z}_{t}) + \psi_{1} (\eta^{Z}_{t})^{2} + \psi_{2} (\eta^{Z})^{3} + \psi_{3} \sigma_{t}^{ZZ} \eta^{Z}_{t} + \psi_{4} \sigma_{t}^{ZZ} (\eta^{Z}_{t})^{2} + \psi_{5} (\sigma_{t}^{ZZ})^{2} \eta^{Z} + z_{t}^{*} \gamma + ui_{t}$$
(26)

where α_0 , ψ_0 , ψ_1 , ψ_2 , ψ_3 , ψ_4 , ψ_5 , δ_0 and δ_1 are regression coefficients on Z_t conditional on $z^*_t\gamma$, and ui_t is a white-noise disturbance term. The vector z includes all past values of X_t , Z_t , and other possible explanatory variables in the ECM, in addition to current and past values of other relevant conditioning variables. The terms $\eta^Z_t = E(Z_t \mid I_t)$ and $\sigma_t^{ZZ} = E[(Z_t - \eta^Z_t)^2 \mid I_t]$ are the conditional moments of Z_t , given the information set I_t which includes past values of X_t , Z_t , as well as current and past values of other relevant conditioning z_t .⁷

Note that Z_t can be a control/target variable that is subject to policy interventions. Under the null of weak exogeneity, $\delta_0 - \psi_0 = 0$. Under the null of invariance, $\psi_1 = \psi_2 = \psi_3 = \psi_4 = \psi_5 = 0$ in order to have $\psi_0 = \psi$. Moreover, if we assume that σ_t^{ZZ} has distinct values over different, but clearly definable regimes, then under the null of constant δ , we require $\delta_1 = 0$. If all these hypotheses are not rejected, the contemporaneous variables in the ECMs become super-exogenous and the estimated ECMs can be considered invariant to policy shocks.

We estimate η^{Z} and σ_{t}^{ZZ} for Z_{t} from the marginal models reported in Tables (7) and (8). Since the errors for the Z_{t} variable are not heterockedastic according to an ARCH test, we experimented with a five-period moving average of the error variance, and incorporated the constructed variables in the ECMs reported in Tables (5) and (6). Again, all the diagnostic tests generally indicate the adequacy of the estimated models.

⁷ See the appendix for further details on the testing procedure.

As results reported in Table (9) for the M1 and profit-sharing demands show, all contemporaneous variables are super-exogenous. Specifically, the joint F-test on the null

Table 9 about Here

hypothesis that the coefficients on the constructed variables are jointly zero is not significant in both the demand for M1 and the demand for profit-sharing deposits, suggesting that both aggregates are policy invariant. Perhaps more striking, the demand for profit-sharing deposits is especially policy invariant and much more so than the demand for M1.

Given the importance of the above conclusion, we pursue additional tests to check the robustness of the results to reasonable model adjustments. Specifically, we follow Psaradakis and Sola (1996) and adjust the conditional money demand models by sequentially deleting variables with insignificant coefficients. Results from the modified models persist in suggesting that the contemporaneous variables in both ECMs are superexogenous. The final specification for M1 included (σ^{ZZ})² η^{Z} for the growth of the real exchange rate with the coefficient of -9.53 and a t-ratio of -2.15, so the super-exogeneity of $\Delta \pi_t$ variable in the conditional model of M1 is further verified. However, the statistically significant coefficient for (σ^{ZZ})² η^{Z} for the growth of the real exchange rate may weaken the super-exogeneity of this contemporaneous variable in the conditional model of M1. As for the conditional model of profit-sharing aggregate, the final specification includes η^{Z} with the coefficient of -0.00084 and a t-ratio of -0.637, so the super-exogeneity of $\Delta \pi_t$ variable in the profit-sharing conditional model is again strongly confirmed. This result further corroborates the verdict that the profit-sharing aggregate is more stable and possesses a stronger policy invariance compared to the M1 aggregate.

As a second check, we note that structural invariance implies that the determinant of parameter non-constancy in the marginal process should not affect the conditional model [Psaradakis and Sola (1996)]. Hence, we examine the significance of the dummy variables in the two conditional models. The results show that none of the dummy variables is significant in all conditional models, again attesting to the robustness of our finding that both estimated money demand models are policy invariant and can be reliably used by policy-makers in Iran. Finally, it should be noted that since the M1 and the profit-sharing aggregates both proved to be stable and policy invariant, one would expect their sum, i.e., M2, to have similar desirable properties. The results from estimating and testing the demand for M2 confirm such a presumption and suggest that is also strongly stable and policy invariant. To conserve space, we do not report the results for M2 demand but they are available from the authors upon request.

3.3. Stability of Long-Run Money Demand Models

Our final task in this paper is to examine the stability of the long-run demand models of the two alternative monetary aggregates in Iran. Hansen and Johansen (1993) outline a procedure that tests for the constancy of cointegrating vectors in the context of FIML estimations. Holding the short-run dynamics of the tested model constant at the full sample estimates, the procedure then treats these estimates as the null hypothesis in consecutive recursive tests. In this way, any rejection of the null of a stable cointegrating vector should emanate from a breakdown in the long-run relation, rather than from any possible shift in the underlying short-run dynamics [Hoffman *et al.* (1995)].

Figures 1 and 2 plots the calculated values of the recursive test statistics for the M1 and profit-sharing deposits models, respectively. Note that these statistics are recursive likelihood-ratios normalized by the 5% critical value. Thus, calculated statistics that exceed unity imply rejection of the null hypothesis and suggest an unstable cointegrating relationship. The blue curve (BETA_Z) plots actual disequilibrium as a function of all short-run dynamics including seasonal dummy variables, while the black curve (BETA_R) plots "clean" disequilibrium by correcting for short-run effects. We hold up the first fifteen years for the initial estimations. As we can see from both figures,

Figures 1 and 2 about here

the demands for the two aggregates appear stable over the long run when the models are corrected for short-run effects. Note that the long-run demand for money for the narrow aggregate (M1) is stable even without adjustments for short-run dynamics. This is because the initial hold-up period has similar characteristics as does the rest of the period. That is, M1 was interest free before and after the implementation of anti-usury law in Iran. In contrast, Figure (2) shows that without adjusting for short-run effects, the cointegrating parameters for the profit-sharing aggregate are unstable until about 1990, but then turns highly stable thereafter. A possible reason for this is that over almost 13 years of the initial period (up to 1979), the aggregate was bearing a predetermined interest rate. Consequently, a longer hold-up period is required for the initial estimation. As Figure (2) suggests, with an initial period of 1966-1990, the profit-sharing aggregate

becomes stable over the long run irrespective of whether or not adjustments are made for short-run dynamics.

4. Concluding Remarks

We investigate the behavior of money demand in the Iranian economy using quarterly data spanning the period 1966-2001. Since the mid-1980s, interest-based financial transactions have been banned in Iran. Consequently, this paper examines the demand for two alternative aggregates; namely, M1 and profit-sharing deposits. Unlike previous studies, our focus is on whether the estimated money demand models are policy invariant especially in the face of numerous exogenous shocks and changes in policy regimes that Iran has experienced in recent years. Besides being temporally stable (backward-looking behavior), we show that estimated money demand equations must also be policy invariant (forward-looking behavior) in order for these equations to be useful for monetary policy-making.

The conclusion which persistently emerges from a whole range of empirical models and tests suggests that the estimated demand for M1 and profit-sharing deposits in Iran behave remarkably well and proved to be temporally stable both in the short and in the long run. Perhaps more importantly, these estimated money demand equations are also invariant to changes in policy regimes and other exogenous shocks that have characterized the recent monetary history of Iran. These findings prove robust and they stand up to various adjustments in model specifications. Although using different orientations and different methodologies, the results in this paper are broadly consistent with those reported recently by Darrat (2000, 2002) for Iran.

The results also show that, among the two alternative monetary aggregates, the demand for profit-sharing deposits possesses the most stable and policy invariant function. Such a finding is consistent with prior theoretical evidence [e.g., Khan (1986), Chapra (1992)] which suggests that the profit-sharing banking scheme insulates the monetary system from interest-rate exposure risk and minimizes financial instability.

It is thus reasonable to argue that the elimination of interest-based financial transactions in Iran and its replacement with the profit-sharing scheme in 1984 has not hampered the financial stability in the country. To the contrary, the introduction of profit-sharing has apparently strengthened Iran's financial stability and provided the Central Bank with credible and reliable monetary policy instruments in their important and ongoing fight against inflationary pressures.

Appendix

Formulating the Super-exogeneity Test

Let Z_t represent the change in the contemporaneous variable, e.g., inflation rate, the vector z includes past values of Z_t , the logarithmic changes of the various monetary aggregates X_t (for $X_t = \Delta Im_t$ or ΔIg_t) and current and past values of other valid conditioning variables. Define, respectively, the conditional moments of X_t and Z_t as $\eta^{Mi}_t = E(X_t | I_t), \eta^Z_t = E(Z_t | I_t), \sigma_t^{MMi} = E[(X_t) - \eta^{Mi}_t)^2 | I_t]$ and $\sigma_t^{ZZ} = E[(Z_t - \eta^Z_t)^2 | I_t]$, and let $\sigma_t^{MZi} = E[X_t - \eta^{Mi}_t)(Z_t - \eta^Z_t) | I_t]$. The information set I_t consists of the past values of X_t (for ΔIm_t or ΔIg_t) and Z as well as the current and past values of z. Consider the joint distribution of X_t and Z_t conditional on information set I_t to be normally distributed with

mean
$$\eta i_t = [\eta^{Mi}_t, \eta^Z_t]$$
 and a non-constant error covariance matrix $\sum \begin{bmatrix} \sigma^{MMi} \sigma^{MZi} \\ \sigma^{ZMi} \sigma^{ZZ} \end{bmatrix}$. Then,

following Engle *et al.* (1983), Engle and Hendry (1993) and Psaradakis and Sola (1996), the relationship between X_t and Z_t is:

$$X_{t} | Z_{t}, I_{t} \sim N[\delta_{t} (Z_{t} - \eta^{Z}_{t}) + \eta^{Mi}_{t}, \Omega_{i}_{t}], (i=1, 2),$$
(A1)

where the set of coefficients δ_t includes the regression coefficients of X_t on Z_t conditional on $z'_t \gamma$, and $\Omega i_t = \sigma_t^{MMi} - (\sigma_t^{MZi})^2 / \sigma_t^{ZZ}$ denotes the conditional variance.

Note that Z_t is a control/target variable that is subject to policy interventions. Although the parameter of Z_t is assumed constant over the sample period, it is still possible that this parameter changes under interventions affecting DGP (the data generating process) of the control/target variable. In this case, economic agents have a forward-looking behavior and the demand-for-money equations become unstable. Hence, the key parameters in the analysis are ψ and γ in the following behavioral relationship (A2), which relates the conditional means of X_t and Z_t to the set of variables $z_t \in I_t$, that is

$$\eta_{t}^{M_{1}} = \psi_{t}(\phi_{t}) \eta_{t}^{Z} + z_{t}^{*} \gamma, (i=1, 2),$$
(A2)

where φ_t is the set of marginal-density coefficients for Z_t . We allow for the possibility that the parameters included in ψ_t vary with changes in the parameters included in φ_t . Consequently, the form of expression (A2) may itself be time varying.

Observe also that for Equation (A2) to be forward looking (that is, the coefficients not to be invariant to policy shocks), γ does not have to be variable since otherwise vector z_t would merely be classified as part of an extended vector Z_t . Substituting (A2) in (A1) yields

$$X_{t} \mid Z_{t}, I_{t} \sim N[\psi_{t}(\varphi_{t}) Z_{t} + z'_{t}\gamma + \{\delta_{t} - \psi_{t}(\varphi_{t})\} (Z_{t} - \eta^{Z}_{t}), \Omega_{t}i_{t}]$$
(A3)

If Z_t is super-exogenous, Equation (A3) will be reduced to a conventional dynamic equation and will be a stable and backward-looking relationship between X_t and its determinants. The super-exogeneity of Z_t requires the following three conditions to be met [see Engle and Hendry, (1993)]:

(a) Weak exogeneity of Z_t for ψ_t and γ requires that η^{Z_t} and σ_t^{ZZ} do not enter conditional model (A3), implying that $\delta_t = \psi_t (\phi_t)$.

(b) Constancy of the coefficients in conditional model (A3) entails $\delta_t = \delta$ for all t.

(c) Invariance of the coefficient of variable Z_t in the conditional model to the potential changes in φ_t in the marginal equation requires $\psi_t(\varphi_t)=\psi_t$ for all t, where the set of parameters ψ_t may vary over time without depending on variations in the coefficients of marginal equation, i.e., φ_t .

If (a) is satisfied the parameters in conditional model (A3) are uniquely determined and are invariant. That is, these parameters remain constant within a regime. Furthermore, if the variables in conditional model (A3) are strongly exogenous (i.e., in addition to satisfying the weak exogeneity condition, they are not Granger caused by X_t and Equation (A3) can be used for future prediction of money holdings conditional on the future values of Z and z's. Restrictions (a), (b) and (c) together entail that $\delta = \psi = \text{constant}$. If (a) fails, then the appearance of the mean and variance of Z_t in the conditional model also leads to rejecting (b) since changes in the moments will alter the parameters of the conditional model.

Note further that (a) and (b) alone do not entail (c). That is, if variable Z_t is weakly exogenous for ψ and γ and is constant over the historical period, economic agents may still be forward looking and will change their behavior as interventions alter ψ post sample. Consequently, the demand for money will not be invariant to policy shocks. Note also that each of the above restrictions is a necessary condition to validate a constant parameter and invariant conditional model. All three conditions together constitute the super-exogeneity of Z_t for the key coefficients in the money demand equations. It should also be mentioned that weak exogeneity is neither necessary nor sufficient for structural invariance of the conditional model, see Engle *et al.* (1983).

In arriving at an expression that can be used to test super-exogeneity, we follow Engle and Hendry (1993) and allow $\psi_t(\varphi_t)$ in (A2) to be a function of the first and second moments of Z_t and use the approximation

$$\psi_{t}(\phi_{t}) \eta_{t}^{Z} = \psi_{0} \eta_{t}^{Z} + \psi_{1} (\eta_{t}^{Z})^{2} + \psi_{2} \sigma_{t}^{ZZ} + \psi_{3} \sigma_{t}^{ZZ} \eta_{t}^{Z}, \qquad (A4)$$

assuming η^{Z}_{t} is non-zero. Substituting (A4) in (A2) and the resulting equation into (A3) yields:

$$X_{t} | Z_{t}, I_{t} \sim N[\psi_{0} Z_{t} + z'_{t}\gamma + (\delta_{t} - \psi_{0}) (Z_{t} - \eta^{Z}_{t}) + \psi_{1} (\eta^{Z}_{t})^{2} + \psi_{2} \sigma_{t}^{ZZ} + \psi_{3} \sigma_{t}^{ZZ} \eta^{Z}_{t}, \Omega], (i=1, 2).$$
(A5)

Furthermore, to develop a formal testing procedure, following Engle and Hendry (1993), we expand $\delta_t = \sigma_t^{PZ} / \sigma_t^{ZZ} = \delta_0 + \delta_1 \sigma_t^{ZZ}$, and substitute it in (A5) to get

$$X_{t} = \alpha_{0} + \psi_{0} Z_{t} + z'_{t} \gamma + (\delta_{0} - \psi_{0}) (Z_{t} - \eta^{Z}_{t}) + \delta_{1} \sigma_{t}^{ZZ} (Z_{t} - \eta^{Z}_{t}) + \psi_{1} (\eta^{Z}_{t})^{2} + \psi_{2} \sigma_{t}^{ZZ} + \psi_{3} \sigma_{t}^{ZZ} \eta^{Z}_{t} + ui_{t}.$$
(A6)

Equation (A6) is a modified ECM that can be used to verify whether agents are forward looking. The error term ui_t is assumed to be white noise, normally, identically and independently distributed. Under the null of weak exogeneity, $\delta_0 - \psi_0 = 0$. Under the null of invariance, $\psi_1 = \psi_2 = \psi_3 = 0$ and so $\psi_0 = \psi$. Finally, if we assume that σ_t^{ZZ} has distinct values over different, but clearly defined regimes, then under the null of constancy of δ , we need $\delta_1 = 0$. If all these hypotheses are not rejected, the equation will be reduced to results reported in the text for the ECMs and the demand for the various monetary aggregates is invariant to policy intervention. To ensure robustness of the test results, we also use the extended test of Psaradakis and Sola (1996). This test entails substituting σ_t^{ZZ} by $(\eta_1^Z)^3$ and adding extra terms $\sigma_t^{ZZ} (\eta_1^Z)^2$ and $(\sigma_t^{ZZ})^2 \eta_1^Z$ to conditional model (A6) to get Equation (30). Clearly under the null of invariance, for the extended model, we need $\psi_1 = \psi_2 = \psi_3 = \psi_4 = \psi_5 = 0$ in order to have $\psi_0 = \psi$. Thus, we get the final testing model (26) in the text.

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Test of known beta eq. to beta(t)

Table 1: Description and Summary Statistics Sample Period: 1966:Q1 -- 2001:Q4 Variables Mean Standard Minimum Maximum Deviation 0.70 3.94 Log m1 5.57 6.18 5.52 0.79 3.37 Log qm 6.30 7.27 0.47 6.03 7.85 Log y 15.04 16.58 -25.00 78.38 π

0.59

3.15

7.22

2.14

9.25

18.50

 π^* 4.862.700.7912.89Notes: Log m1 is the the logarithm of real M1 (non-interest demand deposits plus
currency with the public), log qm is the logarithm of real profit-sharing monetary
aggregate (saving and term deposits that are based on profit-sharing), log y is the log of
real GDP, π is the inflation rate measured by the annualized percentage of the CPI
(quarterly inflation rate multiplied by 400), log q is the logarithm of real exchange rate
defined as the nominal market Rial-U.S exchange rate (domestic price of a U.S. dollar)
multiplied by the CPI in the U.S. divided by the Iranian CPI, r* is the London interbank
LIBOR interest rate, and π^* is the United States inflation rate representing foreign
inflation for Iran. Nominal magnitudes are deflated by the CPI to obtain real figures.

Log q

r*

8.28

7.71

Absolute Values				
Variables	Augmented Dickey-Fuller τ-Stat.	Phillips-Perron Z-Stat.		
In Levels:				
log m1 (4)	2.63	2.92		
Log qm (2)	4.79**	4.63**		
Log y (4)	2.36	2.53		
π (20)	3.91**	9.29**		
Log q (0)	1.25	1.26		
r* (2)	1.81	2.15		
π*(2)	2.01*	3.38*		
<u>In First Differences (Δ):</u>				
$\Delta \log m1 (3)$	4.64**	15.09**		
$\Delta Log y (3)$	4.11**	8.52**		
$\Delta \text{Log q}(0)$	10.97**	11.04**		
$\Delta \mathbf{r}^{*}(1)$	9.67**	10.04**		
$\Delta \pi^*(1)$	14.36**	16.36**		

Table 2: Non-Stationarity Test Results

Notes: All tests include a constant and a trend. An * indicates rejection of the null hypothesis of non-stationarity (unit-root) at the 5% level of significance, while an ** indicates rejection at the 1% level. The numbers in parentheses denote the proper lag lengths chosen on the basis of the AIC procedure.

Table 3: Test Results of the Cointegration Rank
(m1 System)

H ₀ =r	λ_{max}	C. V. 95%	Trace	C. V. 95%
0	36.4	28.14	75.07	53.12
1	17.73	22.00	65.20	34.91
2	14.42	15.67	20.93	19.96
3	6.50	9.24	6.50	9.24

Diagnostic tests:

LM(1) p-value = 0.05

LM(4) p-value = 0.11

Normality p-value = 0.00

Notes: The maximal eigenvalue test statistics are corrected for small sample bias using the procedure outlined in Cheung and Lai (1993), while the trace statistics are corrected using the Johansen and Juselius (1991) procedure. The 95% critical values come from Osterwald-Lenum (1992). The lag length is 4 quarters which whitens the residuals. LM(1) and LM(4) are the Lagrangian Multiplier test for autocorrelation of the first- and fourth-order, respectively. Normality is the Jarque and Bera test.

Table 4: Tests of the Cointegration Rank
(Profit-Sharing Deposits System)

H ₀ =r	λ _{max}	C. V. 95%	Trace	C. V. 95%		
0	40.03	28.14	82.24	53.12		
1	21.55	22.00	42.20	34.91		
2	13.07	15.67	20.65	19.96		
3	7.38	9.24	7.38	9.24		
Diagnostic tests:						
$LM(1) \qquad p-value = 0.12$						
LM(4) p-value = 0.54						
Normality p-value = 0.00						
Notes: See notes to Table 3.						

Table 5: Error-Correction Model: Instrumental-Variable Estimations(Dependent Variable = $\Delta \log m1_t$)

Variable	Coefficient	Standard Error	Hansen's stability L _i test (5% critical value = 0.47)	
Constant	0.03	0.01	0.05	
$\Delta \log m 1_{t-1}$	-0.17	0.06	0.25	
$\Delta \log m 1_{t-3}$	-0.19	0.06	0.11	
$\Delta \log m 1_{t-4}$	0.24	0.06	0.48	
$\Delta \log m l_{t-5}$	-0.11	0.06	0.25	
$\Delta \log y_{t-3}$	0.37	0.06	0.28	
$\Delta \pi_{t}$	-0.001	0.0002	0.19	
$\Delta \pi_{t-1}$	-0.001	0.0003	0.03	
$\Delta \pi_{t-2}$	-0.001	0.0003	0.11	
$\Delta \pi_{t-3}$	-0.001	0.0003	0.18	
EC _{t-2}	-0.03	0.01	0.08	
$\Delta \log q_t$	0.13	0.04	0.15	
Oil	-0.14	0.03	Before the stability test, the dependent variable was adjusted for these dummy variables to avoid non- invertible matrix.	
Q2	-0.05	0.01	-	
Q3	-0.04	0.01		
Q4	-0.03	0.01		
Hansen's stability L _i test on variance of the ECM 0.19				
Joint (coefficients and the error variance) Hansen's stability L_c test (5% critical value) = 3.58 2.30				
Notes: Oil is a dummy variable to account for the oil shock of the fourth quarter of 1973 and the first quarter of 1974. Q2, Q3 and Q4 are seasonal dummy variables for the second, third and fourth quarters of the year, respectively. EC is the error correction term. The instruments are first, fourth and fifth lag of the EC term from the m1 equation. <u>Summary Statistics</u> : \mathbb{R}^2 =0.72, σ =0.03, DW=2.01, Godfrey(5)=0.73 (significance level=0.62), White=127 (significance level=1.00), ARCH(5)=9.69 (significance level=0.08), RESET=0.84 (significance level=0.47) and Normality(χ^2 =2)=2.50 (significance level=0.29). To ensure normality of the disturbance term, we include dummy variables accounting for outliners observed in the data for 1969Q4, 1976Q2, 1972Q2, and 1979Q1. The estimated coefficients of the dummy variables are not reported but are available upon request.				

Table 6: Error-Correction Model: Instrumental-Variable Estimations(Dependent Variable = $\Delta \log qm_t$)

Variable	Coefficient	Standard Error		Hansen's stability L _i test (5% critical value = 0.47)	
Constant	0.07	0.004		0.35	
$\Delta log qm_{t-1}$	0.35		0.06	0.14	
$\Delta \pi_{\rm t}$	-0.002	0	0.0002	0.09	
EC _{t-4}	-0.01	0.002		0.30	
Hansen's stability L _i test on variance of the		e of the	0.08		
Joint (coefficients and the error variance)		ance)	0.00		
Hansen's stability L_c test (5% critical value) =3.58		.1	0.73		
Notes: See notes to Table 5. The instruments used are first, third and fourth lag of the				rst, third and fourth lag of the	
EC term for the profit-sharing deposits equation.					
Summary Statistics: \overline{R}^2 =0.61, σ =0.03, DW=2.09, Godfrey(5)=0.80 (significance					
level=0.57), White=18.51 (significance level=1.00), ARCH(5)=2.20 (significance					
level=0.82), RESET=0.11 (significance level=0.96) and Normality(χ^2 =2)=0.41					
(significance level=0.82). Note that to ensure normality of the disturbance term we also					
included dummy variables accounting for outliners observed in 1975Q1, 1978Q4,					
1980Q1,Q4, 1984Q2 and 1985Q2.					

Table 7: Marginal Model(Dependent Variable = $\Delta \pi_t$)

Coefficient	Standard Error
-15.03	2.17
-0.62	0.08
-0.36	0.07
1.32	0.55
31.66	11.67
56.90	12.06
49.67	20.38
14.58	3.42
17.79	3.22
23.41	3.79
	-15.03 -0.62 -0.36 1.32 31.66 56.90 49.67 14.58 17.79 23.41

Notes: Zero is a dummy variable representing the introduction of the interest-free banking system in Iran and is equal to one for 1984: I – 2001:IV and is zero otherwise. Rev is a dummy variable to account for the revolution in Iran. It is equal to one for 1979: II – 2001: IV and zero otherwise. Q1, Q2 and Q3 are seasonal dummy variables for the first, third and fourth quarters of the year. The estimation method is OLS. <u>Summary Statistics</u>: R^2 =0.66, σ =11.61, DW=2.12, Godfrey(5)=0.43 (significance level=0.86), White=45.40 (significance level=0.97), ARCH(5)=5.58 (significance level=0.35), RESET=1.02 (significance level=0.36), Normality (χ^2 =2)=2.62 (significance level=0.27).

Table 8: Marginal Model(Dependent Variable = $\Delta \log q_t$)

Variable	Coefficient	Standard Error
Constant	0.04	0.01
$\Delta \log q_{t-1}$	0.68	0.22
$\Delta \log q_{t-11}$	-0.64	0.12
$(\Delta \log q)(\text{Rev})_{t-1}$	-0.78	0.23
$(\Delta \log q)(\text{Rev})_{t-3}$	-0.41	0.08
$(\Delta \log q)(Zero)_{t-11}$	0.56	0.14
$(\Delta \log q)(War)_{t-6}$	-0.28	0.13
Rev	0.13	0.02
Zero	-0.13	0.02
Q1	-0.07	0.02
Q4	-0.08	0.02

Notes: See notes to Table 7. War is a dummy variable to capture the Iraq-Iran war. It is equal to one for 1980: IV – 1988: III, and zero otherwise. Q1 and Q4 are dummy variables for the first and fourth quarters of the year. The estimation method is OLS. <u>Summary Statistics</u>: \mathbb{R}^2 =0.45, σ =0.07, DW=2.01, Godfrey(5)=0.03 (significance level=0.99), White=34.16 (significance level=1.00), ARCH(5)=9.50 (significance level=0.09), RESET=0.93 (significance level=0.42), Normality (χ^2 =2)=477 (significance level=0.00). To mitigate non-normality of the disturbance term, we include dummy variables accounting for outliners observed in 1988Q3, 1996Q2 and 1999Q2. The estimated coefficients of these dummy variables are not reported, but are available upon request.

Table 9: Super-exogeneity Test Results

Variable Z	$\Delta \log m l_t$		∆log qmฺ	
Contemporaneous Variable	$\Delta \log q_t$	$\Delta \pi_{t}$	$\Delta \pi_{\rm t}$	
$Z - \eta^Z$	0.32	0.00	-0.00	
	(0.02)	(0.14)	(0.76)	
$\sigma^{ZZ} (Z - \eta^Z)$	2.03	0.00	0.00	
	(0.58)	(0.28)	(0.61)	
$(\eta^{\rm Z})^2$	-0.23	-0.00	0.00	
	(0.67)	(0.25)	(0.36)	
$(\eta^{Z})^{3}$	-1.83	0.00	0.00	
	(0.32)	(0.96)	(0.99)	
$\sigma^{ZZ} \eta^{Z}$	-43.79	-0.00	0.00	
	(0.22)	(0.87)	(0.99)	
$\sigma^{ZZ} (\eta^Z)^2$	14.17	0.00	0.00	
	(0.90)	(0.74)	(0.93)	
$(\sigma^{ZZ})^2 \eta^Z$	619.39	-0.00	0.00	
	(0.50)	(0.78)	(0.68)	
F-Statistics (14, 98 for m1),	1.48		1.10	
(7, 118 for qm)	(0.13) (0		(0.37)	
Notes:				
Summary Statistics for $\Delta \log ml$: $\overline{R}^2 = 0.74$, $\sigma = 0.03$, DW=2.01, Godfrey(5)=0.50				

(significance level=0.80), White=59.63 (significance level=1.00), ARCH(5)=8.02 (significance level=0.16), RESET=0.53 (significance level=0.66) and Normality(χ^2 =2)=0.23 (significance level=0.89).

<u>Summary Statistics for $\Delta \log qm$ </u>: $\overline{R}^2 = 0.61$, $\sigma = 0.03$, DW=2.15, Godfrey(5)=1.15 (significance level=0.33), White=51 (significance level=1.00), ARCH(5)=1.35 (significance level=0.93), RESET=0.01 (significance level=0.99) and Normality($\chi^2=2$)=0.13 (significance level=0.93).