

# NPSIA Works: Career Futures

## BANKING AND FINANCE

### Description of the Field

The financial services sector has become a very complex industry, affected by industry growth, company buy-outs, technological advances, an evolving consumer market, and stiff international competition. The sector now includes commercial banks, corporate finance, financial planning, insurance, investment banking, money management and real estate.

Financial and investment analysts collect and analyze financial information such as economic forecasts, trading volumes and the movement of capital, financial backgrounds of companies, historical performances and future trends of stocks, bonds and other investment instruments to provide financial and investment or financing advice for their company or their company's clients. Their studies and evaluations cover areas such as takeover bids, private placements, mergers or acquisitions. Financial analysts are employed by a wide range of establishments throughout the private and public sector. Investment analysts are employed primarily by brokerage houses and trust companies.

NPSIA alumni have found jobs in private banks, associations and banking and finance consulting agencies. Export Development Canada (EDC) is an agency that assists Canadian companies break into international markets and many NPSIA alumni have found jobs in research, policy development and also social responsibility areas of the corporation.

### Selected Alumni Job Titles

**Analyst**, Financial Services Policy, Canadian Bankers' Association  
**Assistant Manager International Political Intelligence**, Bank of Montreal  
**Associate Manager**, Evaluation and Learning, The MasterCard Foundation  
**Business Manager**, Asia Business Development Group  
**Business Support Specialist**, MD Financial Management  
**Chief Economist**, Central American Bank for Economic Integration  
**Director**, Policy, Planning & Reporting, Treasury Board of Canada Secretariat  
**Financial Policy Analyst**, Economic Analysis Division, Economic and Financial Analysis Branch, Minerals and Metals Sector, Natural Resources Canada  
**Head of Regulatory Developments**, Group Risk, Royal Bank of Scotland Group  
**International Bonds Dealer**, Krediet Bank, in Japan  
**Intermediate Economic Analyst**, Policy and Economics Analysis Branch, Patented Medicine Prices Review Board  
**Manager**, Business Consulting, Andersen, Zurich  
**Manager**, International Capital Markets, CIBC Australia Ltd, Sydney, Australia  
**National Manager**, Specialized International Services, International Private Banking, CIBC  
**Regional Manager**, Russia and Central Asia, International Markets Group, Export Development Canada  
**Senior Officer**, ING Bank, Amsterdam  
**Senior Account Manager**, Oil and Gas Banking, Royal Bank of Canada  
**Vice President**, Energy Banking, RBC Capital Markets  
**Vice President**, Government Communications, Policy and Research  
**Vice President**, International Banking, Mergers and Acquisitions, Scotiabank  
**Policy Analyst**, Canadian Chamber of Commerce/Canadian Council for International Business  
**Securities Analyst**, Semiconductors/Technology, Emerging Growth Equities, Ltd. US  
**Senior Corporate Social Responsibility Advisor**, Export Development Canada  
**Senior Political Risk Analyst**, Political Risk Assessment, Export Development Canada

Last Revised: Summer 2016