

**PSCI 3406A**  
**Public Affairs and Media Strategies**  
**Tuesdays 2:35-5:25 p.m.**  
**Please confirm location on Carleton Central**

Instructor: Professor Conrad Winn  
Office: B641 Loeb  
Office Telephone: 520-2600 ext. 1195  
Office hours: Mon 11:30-noon, 2-2:30 pm, 5:30-7:30 pm;  
Tues 11:30-noon, 5:30-6 pm by appointment.  
Other times also available by appointment.

Normal communication: All normal communication should be by email to [cwinn@connect.carleton.ca](mailto:cwinn@connect.carleton.ca). Response within one business day.

Urgent communication: [cjwinn@telus.blackberry.net](mailto:cjwinn@telus.blackberry.net) – to book a meeting to be held over the phone or in person for urgent medical/personal matters or to change an appointment. In urgent situations, the phone should be used as a supplement with messages to be left only on the cell phone: cell 613-293-66297; office 520-2600 ext. 2651.

Email-requirements: Student email must be from a Carleton email account and must have the following subject heading: "PSCI [course number], [your name as it appears on university records], [purpose, e.g. to discuss a paper or submit a paper]."

## **Information Other Than Weekly Topics**

### **Course Objectives**

This is a course in applied communication. Efforts by corporations, nonprofits, unions, governments and other institutions to gain advantage by changing opinion often fall under the rubric of "public affairs strategies." Like "government relations consulting," the term public affairs is sometimes used in the public arena as a euphemism for lobbying. As utilized in this course, the term "public affairs" encompasses influence-seeking efforts that complement or supplement but are not the same as lobbying or government relations (GR). As a course in applied communication, PSCI 3406A is a complement to PSCI 4003A on "Politics and the Media."

Students should ideally conclude the course with a capacity to look at politics, government, and business in different ways. They may come to see politics as a special kind of gladiator sport in which the mouth may trump the fist, opportunity may trump

belief, symbolic communication may trump unobserved reality, and the playing field is rarely even.

Students should feel that they have become more capable as a result of exposure to the literature on how business organizations protect themselves from PR debacles and how health campaigners achieve pro-social outcomes. Students should feel that they have become more effective at whatever they do as a result of improving their skills at primary research.

As players in the arena, students should feel more empowered by the public affairs skills they learn. As observers of the arena, students should conclude the course feeling that they know what gambits to look for and are having fun doing so. Whether players or observers, students may end the course with a greater appreciation of paradoxes at the core of public life, for example, that the left is not always left, the right is not always wrong, BP is not beyond petroleum, and the social sciences may be neither.

### **Texts**

None.

### **Other Source Material**

Students will benefit considerably from regular access to orthodox traditional mediasuch as CBC, CNN, *Globe and Mail*, and *Ottawa Citizen*, unorthodox traditional medi such as Fox News Channel, TV5, *Le Devoir*, *Weekly Standard*, and the Zerbisias column in the *Star*, new media such as salon.com, honestreporting.com/ca, littlegreenfootballs.com, mediaresearch.org, instapundit.com, discoverthenetworks.org, and dailykos.com, new media aggregators such as townhall.com, pajamasmedia.com, and new micro-media such as danielpipes.org and memri.org.

### **Evaluation at a Glance**

Participation	30%
In class Test (Nov 17)	20%
Term Paper (Nov 10)	50%

Each student's grade will normally be derived as follows: (a) 30% for contributions to class discussion including weekly preparations from the reading list and media sources on media, (b) 20% on the basis of a multiple choice test in class during the week of November 16th, and (c) 50% for independent research submitted in the form of a term paper on approved topics, below, and during week of Nov. 9th following procedures specified below. A passing grade in each of these three components shall normally be required to pass the course.

## Evaluation Details

Class Discussion. Students will be graded for the quality of their discussion of assigned readings for the week and, secondarily, of public affairs events of the preceding week. A good familiarity with the week's readings and uninterrupted attendance, except for health and other exigencies, are required for passing. Students are expected to be familiar with three (3) assigned readings or have read an assigned book for a given seminar meeting and to be regular followers of current events through the main newspapers and Internet sources (*see Source Material, below*).

Class Presentation. Each student is to make a 5-10 minute lecture on his/her independent research. Early presenters are not expected to discuss findings but should instead focus on the *raison d'être* of the project and strategies for carrying it out. At the time of their presentation, presenters are expected to distribute to each student a 1 page, point-form outline of their lecture.

Writing Style. Any conventional Anglo-American spelling or essay style is acceptable except that all references should be complete, including page numbers, and appear in footnotes and in no other form (e.g. no endnotes). All papers should be strongly evidentiary, *using citations and documented verbatims liberally*.

Term Paper Submission. Term papers must be submitted at the beginning of the class during the week of November 9th. As confirmation of submission, the same paper must also be submitted electronically to [cwinn@connect.carleton.ca](mailto:cwinn@connect.carleton.ca) by the same day and time. For such electronic confirmatory submissions, the email subject heading must be: "PSCI [course number], [your name as it appears on university records], Term Paper." Apart from medical or other customary exigencies in the judgment of the instructor, an extension will be allowed only if an Access-to-Information request is part of the project, was submitted in September, and was not satisfied before the end of October.

Term Paper. The MSWord-processed paper of 20-30 pp. plus footnotes/appendix shall be on one of the following subjects:

- CRTC decision-making—using internal documents provided graciously or secured by access to information, analysis of complaints on an important issue and how the CRTC responded; or
- Disabilities—A public affairs history of disabilities analyzing the movements, organizations, and individuals that helped advance the position of people with disabilities and the strategies that they used to do so; or
- Disabilities—The language of disabilities analyzing how terminology has been used to describe, suppress or emancipate people with disabilities and their disabilities; or
- Elements of a potential, oil sands public affairs strategy—a list of annotated hypotheses based on secondary analysis of the

- contributions of petroleum in specific or energy in general to the improved health, standard of living, or general wellbeing of people or other reasons to favour the oil sands industry; or
- o Government of Canada public affairs strategy through surrogates—an analysis of the evolution of GoC support for NGOs as surrogates within a specific sector (e.g. Environment Canada, international aid) or sub-sector (e.g. human rights, HIV advocacy, etc.) or foundations (e.g. Trudeau, Scholarships Foundation) with an emphasis on hard financial data and changes from one government to another over the past generation; or
- o Ideology in the professoriate—any study of ideological bias in the social sciences or in university-related institutions such as CAUT and the strategies used to sustain the bias in contemporary Canadian universities or during the Soviet era or during other eras and in other countries; or
- o Control of student government—who controls student governments, what are their strategies and who are their off-campus allies.

Late Term Papers. Term papers submitted through the Departmental box will have a basic deduction of 3 grade points (e.g. reduced from B+ to C+) plus 2 extra grade points for each day past due. The Department date stamps submissions to the box at 4 p.m.

Academic Infractions. A student who, without written authorization, submits or has submitted the same paper to another course will automatically receive a failing grade. Plagiarism will also result in a failing grade for the course.

Plagiarism and Proper Use and Citation of Sources. An excellent set of sources and source of counsel may be found at [www.library.ualberta.ca/guides/plagiarism/](http://www.library.ualberta.ca/guides/plagiarism/).

Schedule of Deliverables. Paper is to be submitted during the week of Nov. 9th following procedures specified in “Term Paper Submission,” above.

Early Performance Feedback. This course does not lend itself to early, formal feedback but students should feel free to seek informal, oral feedback from the instructor.

WebCT. Overall course grades on WebCT will not be deemed official until formally approved by the University.

Other Evaluation Requirements and Exemptions. Subject to exemptions as outlined immediately below, students must fulfil all three requirements by receiving a passing grade to pass the course. Subject to university regulations, in the event of significant family circumstances such as bereavement the instructor may at his discretion extend a term paper submission deadline or exempt the test, in which case the putative test result would be calculated as the average of the two other components.

## **Reaching Professor Winn**

Consulting times are by appointment and normally in consulting hours. Students are encouraged to use email (cwinn@connect.carleton.ca) to discuss brief topics, send writing for comment, seek feedback, book an appointment, or request a telephone conversation. Emails requesting a conversation by phone should list the student's full name, phone number, and time periods when the instructor's return phone call might work. Barring technical difficulties, email messages are normally returned within a business day.

Students arriving to discuss a term paper are requested to bring a typed outline of their thoughts, however preliminary or tentative their thoughts might be.

To minimize the risk of accidental deletion in an era of junk mail, emails must have the following in the subject heading: "PSCI [course number], [your name],[purpose of email]." Students are obliged to check the email addresses they have given to the university for possible email from the instructor at least weekly on the evening before or the morning of class.

## **Comment Codes When Term Papers Are Returned:**

VG = very good substantive point

VG evid = very good use of evidence, sourcing, or citation material

S = style cumbersome or poor

M = meaning unclear

Gr = grammatical problem

Sp = misspelling

Wd = inadequate choice of word(s)

NS = non sequitur

Evid = inadequate or inappropriate evidence

Inf = style too informal for an academic paper

## **Weekly topics and readings**

### **1. Introduction—Syllabus, Expectations, Concepts, and Academic Prism (Sept 15)**

Course's public affairs strategy paradigm.

Syllabus: assessment, expectations with respect to class participation, and expectations with respect to research.

Concepts: persuasion: propaganda plus; communication: media plus; organization: grass roots plus intelligence: polling plus.

Terminology: strategy, tactics, policies, programs, activities; corporate affairs, corporate strategy, external affairs, environmental affairs, public relations, media relations, government relations/gr, lobbying, interest groups, corporate campaigns, corporate image, media training, crisis management, issue management,

environmental monitoring, grass roots, polling, public opinion research, survey research, focus groups, panel studies, time series studies/tracking, media, causal modeling, content analysis, agenda setting, priming; and student research plans.

Academic prism:

Ian Lee, "Carleton had every right to fire Hassan Diab," *Ottawa Citizen* (August 5, 2009).

Cinnamon Stillwell, "Terrorists in the Ivory Tower?," *FrontPage Magazine* (August 13, 2009), available at <http://www.frontpagemag.com/readArticle.aspx?ARTID=35916>

[http://townhall.com/columnists/DennisPrager/2009/08/18/now\\_yale\\_embarrasses\\_the\\_idea\\_of\\_the\\_western\\_university](http://townhall.com/columnists/DennisPrager/2009/08/18/now_yale_embarrasses_the_idea_of_the_western_university)

## **2. Primary Research Techniques (Sept. 22: N.B. Room 102 in the Library)**

Library staff presentation on primary research techniques including government financial information, access to information, and other channels.

## **3. Academic Prism Continued; Recapitulation of Course Paradigm and Research Expectations; the Importance of Primary Research Techniques in the Internet Era (Sept 29)**

David Stove, *Against the Idols of the Age* (2001)

Roger Kimball, *Tenured Radicals: How Politics Has Corrupted our Higher Education* (1998)

Roger Kimball, *The Lives of the Mind: The Use and Abuse of Intelligence from Hegel to Wodehouse* (2003)

Leszek Kolakowski, *Main Currents of Marxism: The Founders, The Golden Age, The Breakdown* (W. W. Norton, 2001).

Daniel Pipes, "The Rot in Our [Canadian] Universities," *National Post*, January 30, 2003

"Faculty Follies," *The New Criterion* (June, 2005)

Roger Kimball, "Retaking the University," *The New Criterion* (May 11, 2005)

"A Thankyou to Ward Churchill," *The New Criterion* (April, 2005) and "Ward Churchill, and more...." In *Weekly Standard* Vol. 010 (June 20, 2005) 38.

E. Karsh, "Columbia and the Academic Intifada," *Commentary* (July-August, 2005)

David Horowitz, *The Professors: the 101 Most Dangerous Academics in America* (Regnery, 2006)

Margaret Somerville, "Facing up to the Dangers of the Intolerant University," *Academic Matters* (May, 2009) [http://www.academicmatters.ca/current\\_issue.article.gk?catalog\\_item\\_id=2528&category=featured\\_articles](http://www.academicmatters.ca/current_issue.article.gk?catalog_item_id=2528&category=featured_articles)

Cardiff, Christopher R, and Daniel B, Klein, 2005, "Faculty Partisan Affiliations in All Disciplines: A Voter-Registration Study," *Critical Review: An Interdisciplinary Journal of Politics and Society* 17, 2005

Klein, Daniel B., and Charlotta Stem, 2005b, "Professors and Their Politics: The Policy Views of Social Scientists," *Critical Review: An Interdisciplinary Journal of Politics and Society* 17, 2005 (3&4): 257-303

Klein, Daniel B., and Andrew Westem, 2005, "Voter Registration of Berkeley and Stanford Faculty," *Academic Questions* 18(1), Winter: 53-65

Rothman, Stanley, S, Robert Lichter, and Neil Nevitte, 2005, "Politics and Professional Advancement Among College Faculty," *The Forum* 3(1)

<http://www.discoverthenetworks.org/viewSubCategory.asp?id=291>

[http://www.discoverthenetworks.org/Articles/CSPC\\_CampusTerrorism\\_EDr.pdf](http://www.discoverthenetworks.org/Articles/CSPC_CampusTerrorism_EDr.pdf). David Horowitz and Ben Johnson, Campus Support for Terrorism (Center for the Study of Popular Culture, 2004).

[http://www.discoverthenetworks.org/guideDesc.asp?is\\_campus\\_support=1](http://www.discoverthenetworks.org/guideDesc.asp?is_campus_support=1)

<http://www.discoverthenetworks.org/ShadowParty.asp>

Jamie Glazov, *United in Hate: The Left's Romance with Tyranny and Terror* (L.A.: WorldNetDaily, 2009)

David Horowitz, *Unholy Alliance: Radical Islam and the American Left* (FrontPage Mag).

#### **4. Media Context—The Setting; Tools for Analysis and Media Relations (Oct. 6)**

Unless otherwise indicated, the following items are taken from Dan D. Nimmo and Keith R. Sanders, eds., *Handbook of Political Communication* (Beverly Hills: Sage, 1981): Robert L. Savage, "The Diffusion of Information Approach," chap. 3; Maxwell E. McCombs, "The Agenda-setting Approach," chap. 4; Richard Hofstetter, "Content analysis," chap 19; Alan Rubin, "Uses, gratifications and media effects research" in Jennings Bryant and Dolf Zillmann, eds., *Perspectives on Media Effects* (Hillsdale, N.J.: Lawrence Erlbaum, 1986)

McGuire's chapter in G. Comstock, *Public Communication and Behavior*, vol. 1

Conrad Winn, "CBC Television News Has a Bias Problem," *Policy Options* (July-August, 2002).

Chris Genasi, *Winning Reputations: How to Be Your Own Spin Doctor* (2002)

Dennis Stauffer, *Mediasmart: How to Handle a Reporter by a Reporter* (1994)

Michael Sitrick and Allan Mayer, *Spin: How to Turn the Power of the Press to Your Advantage* (2002)

Carole Howard and Wilma Mathews, *On Deadline: Managing Media Relations* (1999).

Glenn Reynolds, *An Army of Davids: How Markets and Technology Empower Ordinary People to Beat Big Media, Big Government, and Other Goliaths*

Carl Horowitz on union internet strategy against Walmart and Starbucks at

[http://townhall.com/Columnists/CarlHorowitz/2009/06/13/memo\\_to\\_starbucks\\_dig\\_in\\_smell\\_the\\_coffee\\_fight\\_back](http://townhall.com/Columnists/CarlHorowitz/2009/06/13/memo_to_starbucks_dig_in_smell_the_coffee_fight_back)

Andrew Chadwick, *Internet Politics* (Toronto: Oxford UP, 2006).

#### **5. Actors and their perspectives (Oct. 13)**

Library staff presentation on primary research techniques including government financial information, access to information, and other channels.

Michael Ledeen, *Machiavelli on Modern Leadership* (New York, 1999)

Ben-Ami Scharfstein, *Amoral Politics: the Persistent Truth of Machiavellianism*

Government of Canada telephone directory

Jonathan Rose, *Making Pictures in Our Heads: Government Advertising In Canada* (Westport, CT: Praeger, 2000).

Warren Kinsella, *Kicking Ass in Canadian Politics* (Random House Canada, 2001).

Ann Coulter, *Slander: Liberal Lies about the American Right* (New York: Crown, 2002)

James Carville and James Begala, *Buck Up, Suck Up...and Come Back When You Foul Up* New York: Simon & Schuster, 2002.

Andrew L. Friedman and Samantha Miles, *Stakeholders: Theory and Practice* (Toronto: Oxford UP, 2006) or their "Developing Stakeholder Theory," *Journal of Management Studies* (2002), 1-21.

Callison, Coy (2001), "Do PR Practitioners Have a PR Problem?: The Effect of Associating a Source With Public Relations and Client-Negative News on Audience Perception of Credibility," *Journal of Public Relations Research*, v. 13, no. 4, 219-234.

Lawrence R. Jacobs and Robert Y. Shapiro, *Politicians Don't Pander: Political Manipulation and the Loss of Democratic Responsiveness* (2000)

Darren G. Lilleker & Jennifer Lees-Marshment (Eds.) *Political Marketing* (Manchester University Press, 2004).

Kenneth R. Timmerman, *Shakedown: Exposing the Real Jesse Jackson* (Regnery, 2002).

#### **6. Persuasion-I (Oct. 20)**

Daniel O'Keefe, *Persuasion: Theory and Practice* (Sage, 1990) or Kathleen Reardon, *Persuasion: Theory and Practice* (Sage, 1991)

James Van Leuven and Michael Slater, "How Publics, Public Relations, and the Media Shape the Public Opinion Process", *Public Relations Research Annual* Vol. 3 1991

Gerald R. Miller and James B. Stiff, *Deceptive Communication* (Sage, 1993)

Janet Beavin Bavelas *et al*, *Equivocal Communication* (Sage, 1990)

Steven Neiheisel, *Corporate Strategy and the Politics of Goodwill*

\*Brandice Canes-Wrone, *Who Leads Whom? Presidents, Policy, and the Public* (Chicago: University of Chicago Press. 2006)

\* Ted Brader, *Campaigning for Hearts and Minds: How Emotional Appeals in Political Ads Work* (Chicago: University of Chicago Press. 2006)

John G. Geer, *In Defense of Negativity: Attack Ads in Presidential Campaigns* (Chicago: University of Chicago Press. 2006) and Valentino, Nicholas A. review in *POQ* Winter 2006

### **7. Persuasion-II (Oct. 27)**

Jing Zhao, "The importance of the image survey: improving effectiveness of communication programs," *Public Relations Quarterly* (summer, 1999).

J.Rick Ponting, *The Nisga'a Treaty: Polling Dynamics and Political Communication in Comparative Context* (Toronto: Broadview Press, 2006).

Rohini Ahluwalia, "Examination of Psychological Processes Underlying Resistance to Persuasion," *Journal of Consumer Research* (September, 2000), pp. 217-232.

Erik P. Bucy and John E. Newhagen, "The Emotional Appropriateness Heuristic: Processing Televised Presidential Reactions to the News," *Journal of Communication* (autumn, 1999), vol 49 pp59-79.

Roger Ailes, *You are the Message* (1995)

Mutz, Diana, Sniderman Paul and Brody Richards (Eds.). *Political Persuasion and Attitude Change*. Michigan: The University of Michigan Press, 1999.

Benoit, William L., *Accounts, Excuses, and Apologies: A Theory of Image Restoration Strategies* (Albany: State University of New York, 1995).

\*Eric Dezenhall and John Weber, *Damage Control: Why Everything You Know About Crisis Management Is Wrong* (2008)

### **8. Communications campaigns, tactics, and devices (Nov. 3)**

Peggy Noonan, "Pull the Plug on ObamaCare," *Wall Street Journal* (August, 21, 2009).

<http://online.wsj.com/article/SB10001424052970204884404574362971349563340.html>

Paek, Hye-Jin, "Mechanisms Through Which Adolescents Attend and Respond to Antismoking Media Campaigns," *Journal of Communication*, March, 2008, Vol. 58 Issue 1, p84-105.

Ford Kanzler, "The Positioning Statement," *Public Relations Q.* (Winter, 1997-8), 18-20.

Thomas Holbrook, *Do Campaigns Matter*

Ronald N. Levy, "'Turn around' PR: Techniques of geniuses," *Public Relations Quarterly* (Spring, 1999).

Randal Marlin, "Public Relations Ethics: Ivy Lee, Hill and Knowlton, and the Gulf War," *Intl J of Moral and Social Studies* (autumn 93), 237-256.

Douglas A. Hibbs, "Bread and Peace Voting in U.S. President Elections," *Public Choice* vol. 104 (July, 2000), 149-80.

Jean K. Chalaby, *The de Gaulle Presidency and the Media Statism and Public Communications* (London: Palgrave/Macmillan, 2002)

Allan Mayer, *Madam Prime Minister: Margaret Thatcher and her Rise to Power* (Newsweek Books, New York. 1979).

Wendy Webster, *Not a Man to Match Her: The Marketing of a Prime Minister* (London:The Women's Press Ltd., 1990).

Levy, Ronald, "Turn around' PR: Techniques of Geniuses," *Public Relations Quarterly*, Spring, 1999.  
Burton, Michael John and Daniel Shea. *Campaign Craft: Strategies, Tactics, and Art of the Political Campaign Management*. (Westport: Praeger, 2001)  
McCroskey, James and Walter Combs. "The Effects of the Use of Analogy on Attitude Change and Source Credibility." *The Journal of Communication*, Vol. 19, December 1969. Allen Press, Kansas. pp. 333-339.

Henry Brady and Richard Johnston, eds., *Capturing Campaign Effects* (Ann Arbor: U of Michigan, 2006)

\*Kevin Wright *et al*, *Health Communication in the 21st Century* (2007)

### **9. Media relations (Nov. 10)**

Charles T. Salmon, ed., *Information Campaigns* (Sage, 1989) or James Alan Fox and Jack Levin, *Working with the Media* (Sage, 1993) and/or Sue Ward, *Getting the Message Across: Public Relations, Publicity and Working with the Media* (Pluto Press Books, 1991)

Ed Shiller, *Managing the Media* (Toronto: Bedford House, 1989), ch. 6 on rules and ch. 9 on case studies.

Hans Kepplinger and Wolfgang Donsbach, "The Influence of Camera Perspectives on the Perception of a Politician by Supporters, Opponents, and Neutral Viewers" in David Paletz, ed., *Political Communication Research* (Ablex, 1987).

David Horowitz and Richard Poe, *The Shadow Party: How George Soros, Hillary Clinton, and Sixties Radicals Seized Control of the Democratic Party* (Nelson, 2006)

\*Michael Regeister and Judy Larkin, *Risk Issues and Crisis Management in Public Relations: A Casebook of Best Practice* (Philadelphia: Koganpage, 2008).

Duncan Currie, "The Libel Tourist Strikes Again" *Weekly Standard* (Aug 20, 2007)

<http://www.weeklystandard.com/Content/Public/Articles/000/000/013/987ankei.asp?pg=1>

### **10. Israel Apartheid Week—Its Retorts (Nov. 17)**

Alan Dershowitz, *The Case for Israel*

Nonie Darwish, *Now They Call Me Infidel: Why I Renounced Jihad for America, Israel, and the War on Terror* (Toronto: Penguin, 2006).

Walid Shoebat, *Why We Want to Kill You: The Jihadist Mindset and How to Defeat It*

Bat Ye'or, *Islam and Dhimmitude: Where Civilizations Collide* (Fairleigh Dickinson University Press, 2001)

Samuel Katz, *Battleground: Fact and Fantasy in Palestine* (various editions and dates)

Bernard Lewis, *What Went Wrong?: The Clash Between Islam and Modernity in the Middle East* (New York: Oxford, 2002).

Fouad Ajami, *Dream Castles of the Arabs* (New York: Random House, 1999).

Oriana Fallaci, *The Rage and the Pride* (New York, 2002).

### **11. Disruptive actors and situations (Nov. 24)**

Gabriel Weimann and Conrad Winn, *The Theater of Terror*, chap. 3

Gabriel Weimann and Conrad Winn, *Hate on Trial: the Zundel Affairs, the Media, and Public Opinion in Canada*

Rachel Ehrenfeld, *Funding Evil: How Terrorism Is Financed — and How to Stop It* (Bonus Books, 2005)

Joe Marconi, *Crisis Marketing, When Bad Things Happen to Good Companies* (Probus Publishing, Chicago, 1992)

\*James B. Kelly and Christopher P. Manfredi, eds., *Contested Constitutionalism: Reflections on the Canadian Charter of Rights and Freedoms*

\*Ezra Levant, *Shakedown: How Our Government Is Undermining Democracy in the Name of Human Rights* (Toronto: McClelland and Stewart, 2009).

## 12. Foreign policy setting (Dec. 1)

Raymond Cohen, *The Theatre of Power: the Art of Diplomatic Signalling* (Longman, 1987)

Simon Serfaty, ed., *The Media and Foreign Policy*, Part I on authoritative agenda setting and part II on subversive agenda-setting

R. Harris, *Gotcha...Falklands*

S. J. Taylor, *Stalin's Apologist*

Joan Peters, *From Time Immemorial* (Chicago: JKAP Publications, 2000).

Laurent Murawiec, *Princes of Darkness: the Saudi Assault on the West* (Rowman and Littlefield, 2005)

Stephen F. Hayes, *The Connection: How al Qaeda's Collaboration with Saddam Hussein Has Endangered America* (New York: HarperCollins, 2004).

## 13. Optional Backup Class at Instructor Discretion (Dec. 8)

# Blood From Stones: The Secret Financial Network of Terror

### Academic Accommodations

**For students with Disabilities:** Students with disabilities requiring academic accommodations in this course must register with the Paul Menton Centre for Students with Disabilities (500 University Centre) for a formal evaluation of disability-related needs. Registered PMC students are required to contact the centre (613-520-6608) every term to ensure that the instructor receives your request for accommodation. After registering with the PMC, make an appointment to meet with the instructor in order to discuss your needs **at least two weeks before the first assignment is due or the first in-class test/midterm requiring accommodations**. If you require accommodation for your formally scheduled exam(s) in this course, please submit your request for accommodation to PMC by **November 16, 2009 for December examinations** and **March 12, 2010 for April examinations**.

**For Religious Observance:** Students requesting accommodation for religious observances should apply in writing to their instructor for alternate dates and/or means of satisfying academic requirements. Such requests should be made during the first two weeks of class, or as soon as possible after the need for accommodation is known to exist, but no later than two weeks before the compulsory academic event. Accommodation is to be worked out directly and on an individual basis between the student and the instructor(s) involved. Instructors will make accommodations in a way that avoids academic disadvantage to the student. Instructors and students may contact an Equity Services Advisor for assistance ([www.carleton.ca/equity](http://www.carleton.ca/equity)).

**For Pregnancy:** Pregnant students requiring academic accommodations are encouraged to contact an Equity Advisor in Equity Services to complete a *letter of accommodation*. Then, make an appointment to discuss your needs with the instructor at least two weeks prior to the first academic event in which it is anticipated the accommodation will be required.

**Plagiarism:** The University Senate defines plagiarism as “presenting, whether intentional or not, the ideas, expression of ideas or work of others as one’s own.” This can include:

- reproducing or paraphrasing portions of someone else’s published or unpublished material, regardless of the source, and presenting these as one’s own without proper citation or reference to the original source;
- submitting a take-home examination, essay, laboratory report or other assignment written, in whole or in part, by someone else;
- using ideas or direct, verbatim quotations, or paraphrased material, concepts, or ideas without appropriate acknowledgment in any academic assignment;
- using another’s data or research findings;
- failing to acknowledge sources through the use of proper citations when using another’s works and/or failing to use quotation marks;
- handing in "substantially the same piece of work for academic credit more than once without prior written permission of the course instructor in which the submission occurs.

Plagiarism is a serious offence which cannot be resolved directly with the course’s instructor. The Associate Deans of the Faculty conduct a rigorous investigation, including an interview with the student, when an instructor suspects a piece of work has been plagiarized. Penalties are not trivial. They include a mark of zero for the plagiarized work or a final grade of "F" for the course.

**Oral Examination:** At the discretion of the instructor, students may be required to pass a brief oral examination on research papers and essays.

**Submission and Return of Term Work:** Papers must be handed directly to the instructor and will not be date-stamped in the departmental office. Late assignments may be submitted to the drop box in the corridor outside B640 Loeb. Assignments will be retrieved every business day at **4 p.m.**, stamped with that day’s date, and then distributed to the instructor. For essays not returned in class please attach a **stamped, self-addressed envelope** if you wish to have your assignment returned by mail. Please note that assignments sent via fax or email will not be accepted. Final exams are intended solely for the purpose of evaluation and will not be returned.

**Approval of final grades:** Standing in a course is determined by the course instructor subject to the approval of the Faculty Dean. This means that grades submitted by an instructor may be subject to revision. No grades are final until they have been approved by the Dean.

**Course Requirements:** Failure to write the final exam will result in a grade of ABS. FND (Failure No Deferred) is assigned when a student’s performance is so poor during the term that they cannot pass the course even with 100% on the final examination. In such cases, instructors may use this notation on the Final Grade Report to indicate that a student has already failed the course due to inadequate term work and should not be permitted access to a deferral of the examination. Deferred final exams are available ONLY if the student is in good standing in the course.

**Connect Email Accounts:** All email communication to students from the Department of Political Science will be via Connect. Important course and University information is also distributed via the Connect email system. It is the student’s responsibility to monitor their Connect account.

**Carleton Political Science Society:** The Carleton Political Science Society (CPSS) has made its mission to provide a social environment for politically inclined students and faculty. Holding social events, debates, and panel discussions, CPSS aims to involve all political science students in the after-hours academic life at Carleton University. Our mandate is to arrange social and academic activities in order to instill a sense of belonging within the Department and the larger University community. Members can benefit through numerous opportunities which will complement both academic and social life at Carleton University. To find out more, please email [carletonpss@gmail.com](mailto:carletonpss@gmail.com), visit our website at [poliscisociety.com](http://poliscisociety.com), or come to our office in Loeb D688.

**Official Course Outline:** The course outline posted to the Political Science website is the official course outline.