WELCOME TO THE MAINSTREAM?

THE HAZARDS FACING LOW INCOME PEOPLE WHEN NAVIGATING THE FINANCIAL, TAX, & WELFARE WORLDS

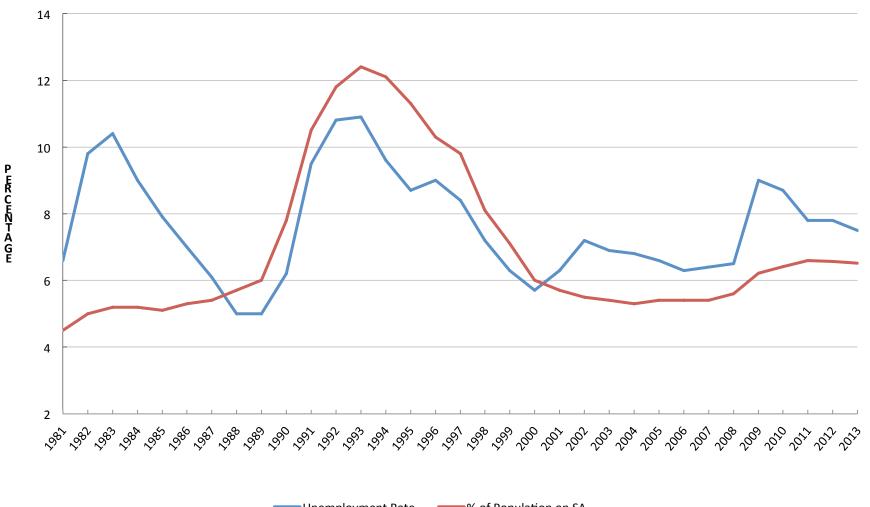
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Concluding Remarks

ONTARIO
Unemployment Rates and Percentage of Population on SA
1981 to 2013



ONTARIO

Annual Social Assistance Income as Percentage of Annual Income from Minimum Wage Employment Single Employable Person 1967 to 2014



SA as % of Minimum Wage (37.5 hour week)

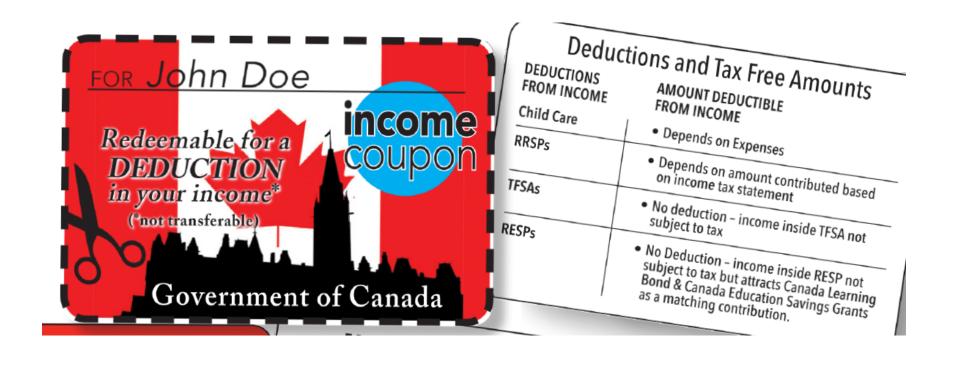
1. Banking and Debt

- 335,000 people in Ontario are unbanked but Federal Government moving to direct deposit only in 2016
- Victory: Cheques will still be an option.
- More low income people are in debt!
- Welfare and ODSP now exposed to retail credit and debt
- Paying overpayments and utility bills using Payday lenders: the rational choice
- The subsidized housing dilemma

1. Useless Expensive Frills

- Supposed low interest payments
- Balance protection
- No-medical life insurance
- Accident insurance
- High fee pre-paid cards that do and don't expire
- NSF

2. Understanding taxes by going to the grocery store- Deductions: the 1 in 20



Understanding taxes by going to the grocery store - Exemptions



Understanding taxes by going to the grocery store – Refundable Credits



Understanding taxes by going to the grocery store: Non refundable credits



3. Welfare and ODSP

- Surviving on low rates the new hunter gatherer
- Boom and Bust: Monthly reporting vs. Monthly reconciliation (3 pay months twice a year)
- The need for yearly reconciliation (e.g. earnings)
- Computer woes
- Endless reporting of low value information (rent & bank accounts)
- Multiple programs: multiple tax-backs
- Retirement on a low income (assumes higher income preretirement – the parallel universe): Endless bad advice
- The difficulty in transition to OAS/CPP

Some Conclusions

- Financial literacy is now at a point that anti-smoking advocacy was 50 years ago
- We need more protections in addition to financial literacy
- We need to talk about debt
- Knowledge can make you less poor.
- We need better advice!
- Welfare and ODSP need to simplify